



A **LATTER & BLUM** COMPANY



The Acadiana Residential Real Estate Market

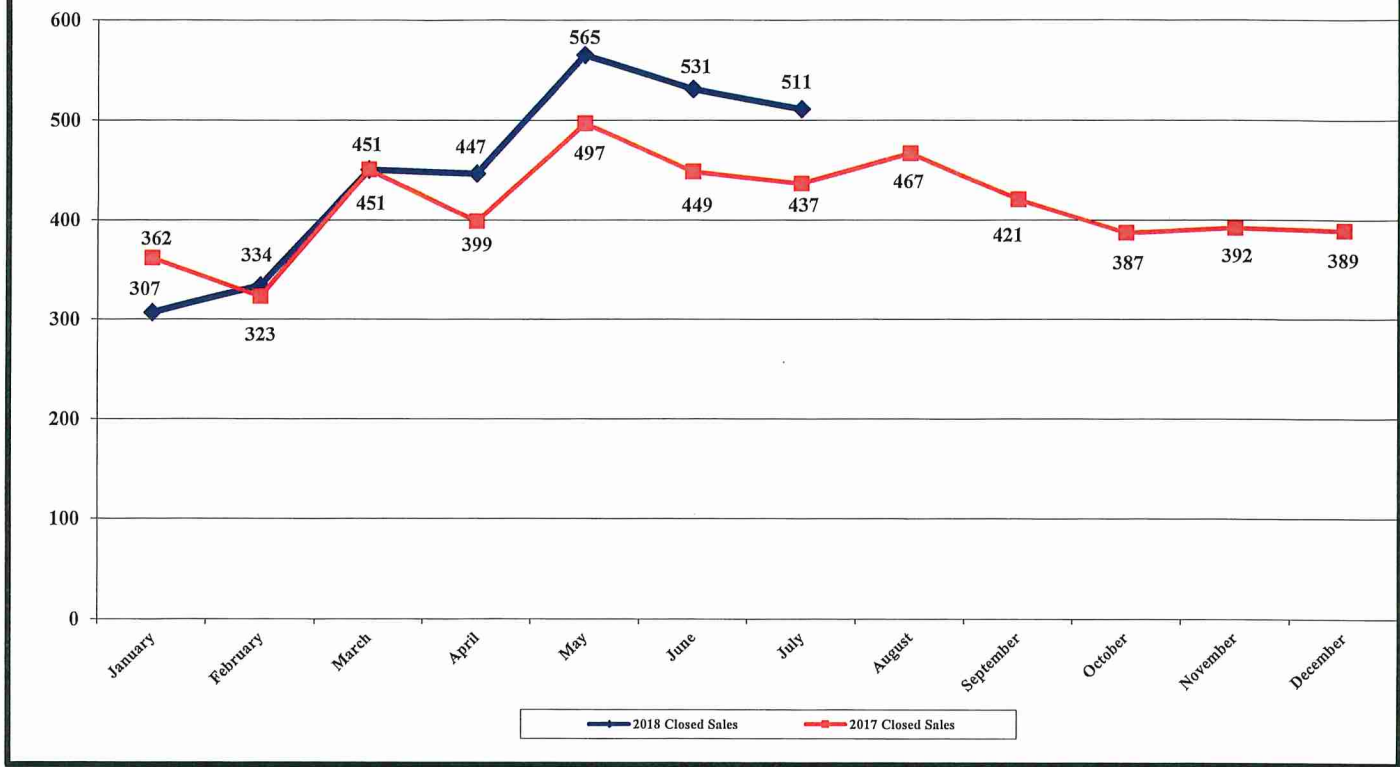
January – July 2018

Powered By:



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Closed Residential Sales Reported to MLS
 All "GEO" Areas
 January - July 2018 vs 2017



ALL "GEO" AREAS
 (Includes areas outside Lafayette Parish)

Outside Lafayette Parish

July '18: 170
 July '17: 151
 (% chg: +12.58%)

Number of Closed Home Sales Reported to MLS, July 2018: 511
 Number of Closed Home Sales Reported to MLS, July 2017: 437
 (% change for July: +16.93%)

(% change from June 2018: -03.77%)

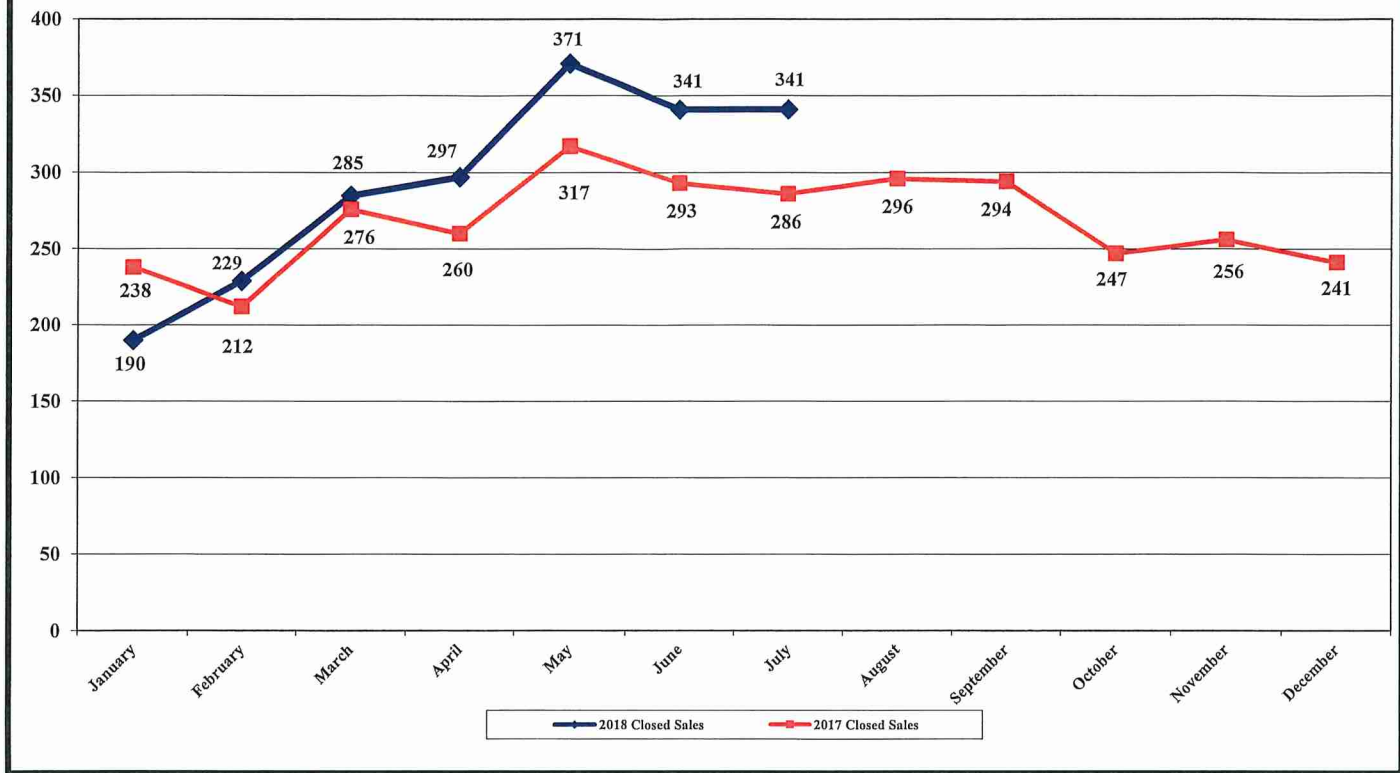
'18: 1,092
 '17: 1,036
 (% chg: +05.41%)

Cumulative total, January – July 2018: 3,146
 Cumulative total, January – July 2017: 2,918
 (% cumulative change: +07.81%)

Average Days on Market, January - July 2018: 94
 Average Days on Market, January - July 2017: 82
 (Change for January - July: +12 days)

Current Sales Compared to Past Years:	<u>2011</u>	<u>2012</u>	<u>2013</u>	<u>2014</u>	<u>2015</u>	<u>2016</u>
(2018 sales outside Lafayette Parish as compared to prior year's sales)	688	775	849	944	898	937
	+58.72%	+40.90%	+28.62%	+15.68%	+21.60%	+16.54%

Closed Residential Sales Reported to MLS
Lafayette Parish Only
January - July 2018 vs. 2017



LAFAYETTE PARISH
(Excludes "GEO" areas outside Lafayette Parish)

<u>New Const.</u>	<u>Re-sales</u>
7/18: 81	260
7/17: 69	217
+17.39%	+19.82%

Number of Closed Home Sales Reported to MLS, July: 2018: 341
Number of Closed Home Sales Reported to MLS, July: 2017: 286
(% change for July: +19.23%)
(% change from June 2018: N/C)

<u>New Const.</u>	<u>Re-sales</u>
'18: 484	1,570
'17: 458	1,424
+05.68%	+10.25%

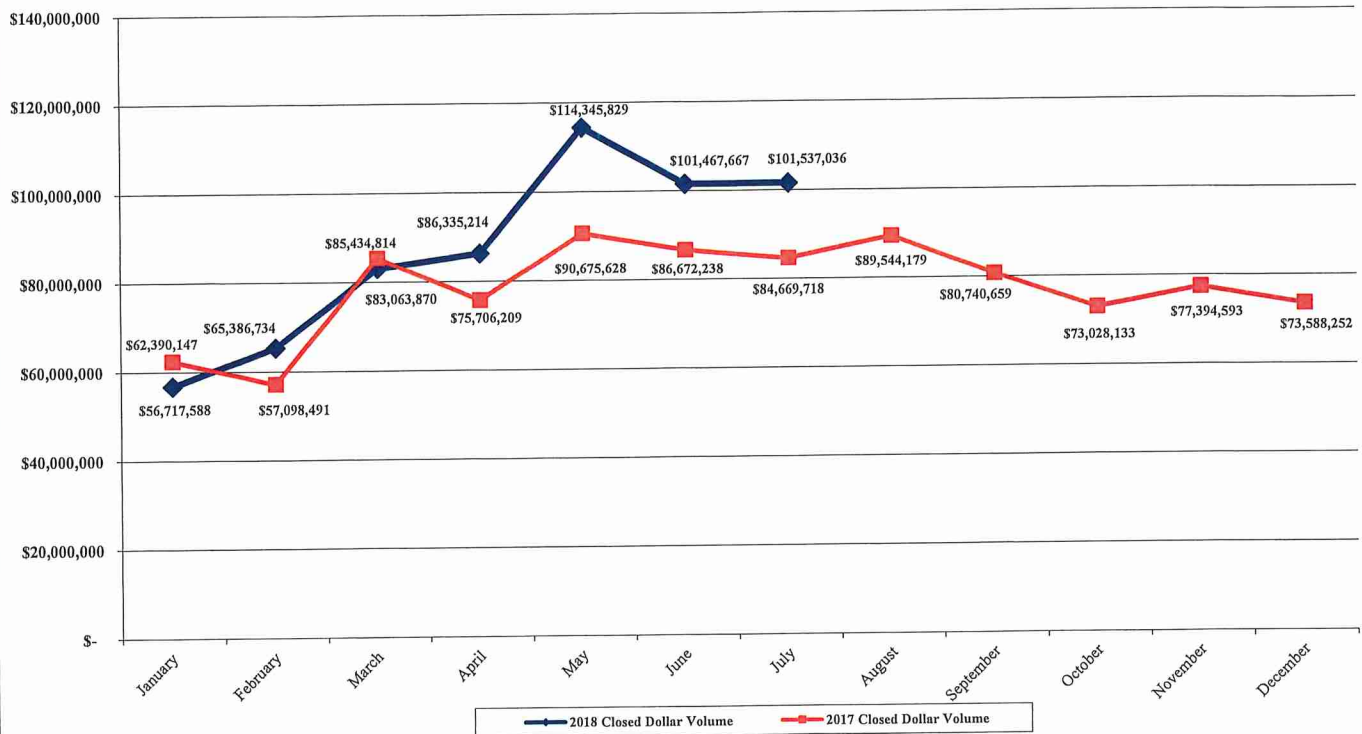
Cumulative total, January – July 2018: 2,054
Cumulative total, January – July 2017: 1,882
(% cumulative change: +09.14%)

'18: 119 days	79 days
'17: 104 days	66 days
+15 days	+13 days

Average Days on Market, January – July 2018: 88
Average Days on Market, January – July 2017: 75
(Change for January - July: +13 days)

<u>Current Sales Compared to Past Years:</u>	<u>2011</u>	<u>2012</u>	<u>2013</u>	<u>2014</u>	<u>2015</u>	<u>2016</u>
(2018 Lafayette Parish sales as	1,262	1,528	1,905	1,846	1,986	1,799
Compared to prior year's sales)	+62.76%	+34.42%	+07.82%	+11.27%	+03.42	+14.17%

Dollar Volume of Closed Sales Reported to MLS
All "GEO" Areas
January - July 2018 vs. 2017



ALL "GEO" AREAS
(Includes "GEO" areas outside of Lafayette Parish)

Outside Laf. Parish

7/18: \$ 23,308,652
7/17: \$ 22,630,052
(% chg.: +03.00%)

Dollar Volume of Closed Residential Sales, July 2018: \$101,537,036
Dollar Volume of Closed Residential Sales, July 2017: \$ 84,669,718
(% change for July: +19.88%)

(% change from June 2018: +00.07%)

'18: \$144,683,847
'17: \$139,799,072
(% chg.: +03.49%)

Cumulative total January – July 2018: \$608,853,938
Cumulative total January – July 2017: \$542,647,245
(% cumulative change: +12.20%)

'18: \$132,494
'17: \$134,941
(% chg: -01.81%)

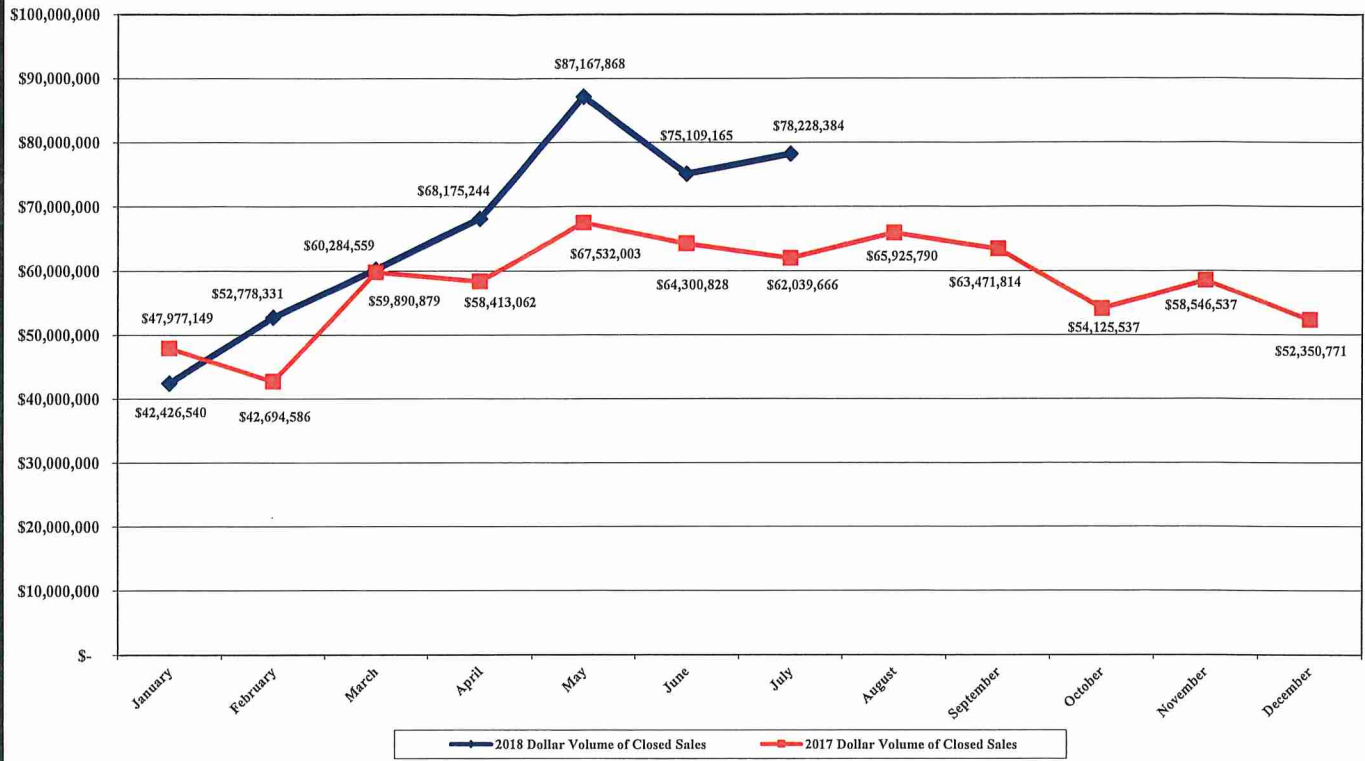
Average Sale Price, January - July 2018: \$193,532
Average Sale Price, January - July 2017: \$185,965
(% change in Average Sale Price: +04.07%)

Median Sold Price, January - July 2018: \$175,000
Median Sold Price, January - July 2017: \$172,975
(% change in Median Sold Price: +01.17%)

% of List Price to Sale Price, January - July 2018: 96.86%
% of List Price to Sale Price, January - July 2017: 96.95%

Current \$ vol. compared to past years:	2011	2012	2013	2014	2015	2016
(2018 outside Lafayette Parish volume as compared past years)	\$78,253,210	\$88,853,270	\$103,021,672	\$129,600,775	\$121,818,582	\$124,301,365
	+84.89%	+62.83%	+40.44%	+11.64%	+18.77%	+16.40%

Dollar Volume of Closed Residential Sales
Lafayette Parish Only
 January - July 2018 vs. 2017



LAFAYETTE PARISH
 (Excludes "GEO" areas outside of Lafayette Parish)

New Const. Re-sales

7/18: \$20,806,901 \$57,421,483
 7/17: \$17,723,934 \$44,315,732
 +17.39% +29.57%

Dollar Volume of Closed Residential Sales, July 2018: \$ 78,228,384
 Dollar Volume of Closed Residential Sales, July 2017: \$ 62,039,666
 (% change for July: +26.09%)

(% change from June 2018: +04.15%)

New Const. Re-sales

'18: \$128,764,910 \$335,405,181
 '17: \$119,074,303 \$283,773,870
 +08.14% +18.19%

Cumulative total January – July 2018: \$464,170,091
 Cumulative total January – July 2017: \$402,848,173
 (% cumulative change: +15.22%)

'18: \$266,043 \$213,633
 '17: \$259,987 \$199,279
 +02.33% +07.20%

Average Sale Price, January - July 2018: \$225,983
 Average Sale Price, January - July 2017: \$214,053
 (% change in Average Sale Price: +05.57%)

'18: \$229,750 \$179,999
 '17: \$221,900 \$175,000
 +03.54% +02.86%

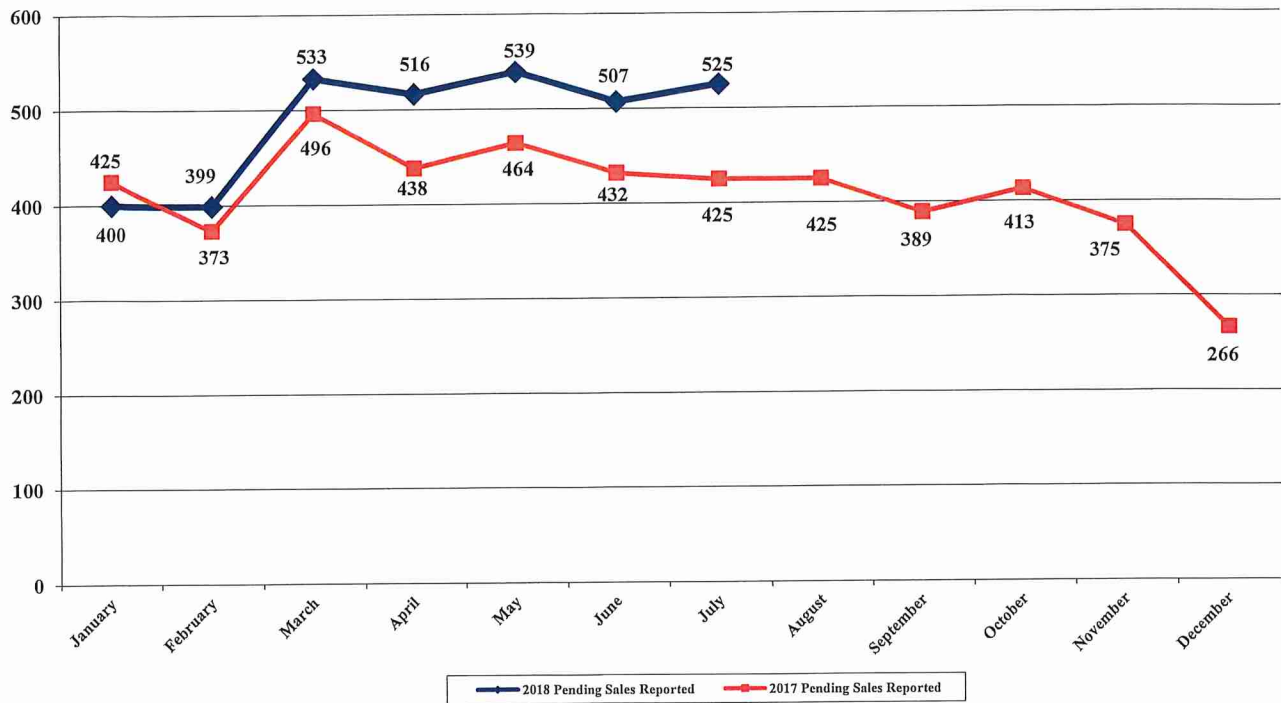
Median Sold Price, January – July 2018: \$195,000
 Median Sold Price, January – July 2017: \$191,900
 (% change in Median Sold Price: +01.62%)

'18: 99.65% 96.52%
 '17: 99.33% 96.79%

% of List Price to Sale Price, January - July 2018: 97.37%
 % of List Price to Sale Price, January - July 2017: 97.53%

Current Sales Compared to Past Years:	<u>2011</u>	<u>2012</u>	<u>2013</u>	<u>2014</u>	<u>2015</u>	<u>2016</u>
(2018 Lafayette Parish dollar volume as compared to prior years)	\$249,223,361	\$308,488,296	\$402,923,758	\$404,681,011	\$458,871,806	\$396,605,780
	+86.25%	+50.47%	+15.20%	+14.70%	+01.15%	+17.04%

Pending Residential Sales Reported to MLS
All "GEO" Areas
January - July 2018 vs. 2017



ALL "GEO" AREAS

(Includes "GEO" areas outside of Lafayette Parish)

Outside Lafayette Parish

July '18: 197
 July '17: 150
 (% chg: +31.33%)

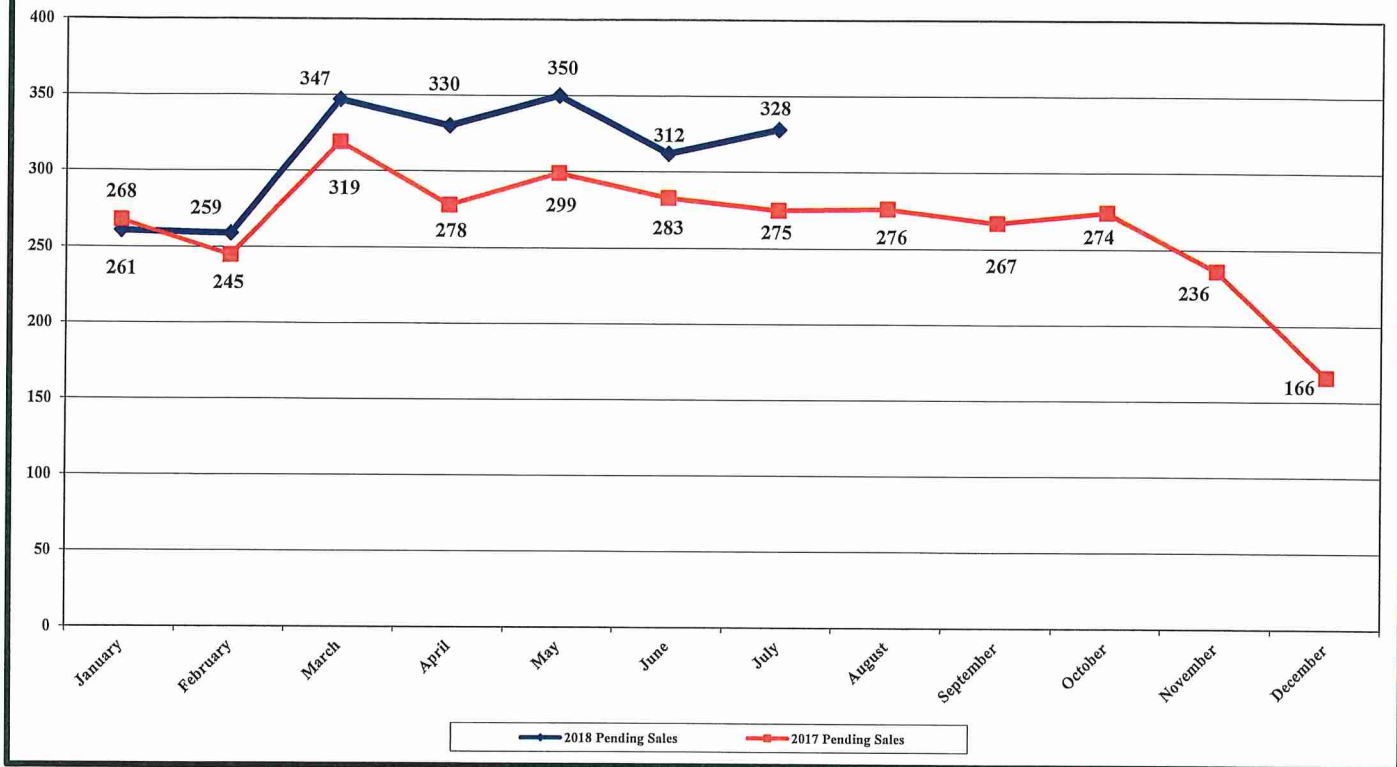
Number of Pending Home Sales Reported to MLS, July 2018: 525
 Number of Pending Home Sales Reported to MLS, July 2017: 425
 (% change for July: +23.53%)

(% change from June 2018: +03.55%)

'18: 1,232
 '17: 1,086
 (% chg: +13.44%)

Cumulative total, January – July 2018: 3,419
 Cumulative total, January – July 2017: 3,053
 (% cumulative change: +11.99%)

Pending Residential Sales Reported to MLS
Lafayette Parish Only
January - July 2018 vs. 2017



LAFAYETTE PARISH
(Excludes "GEO" areas outside of Lafayette Parish)

New Const. Re-sales

07/18: 73 255
 07/17: 65 210
 +12.31% +21.43%

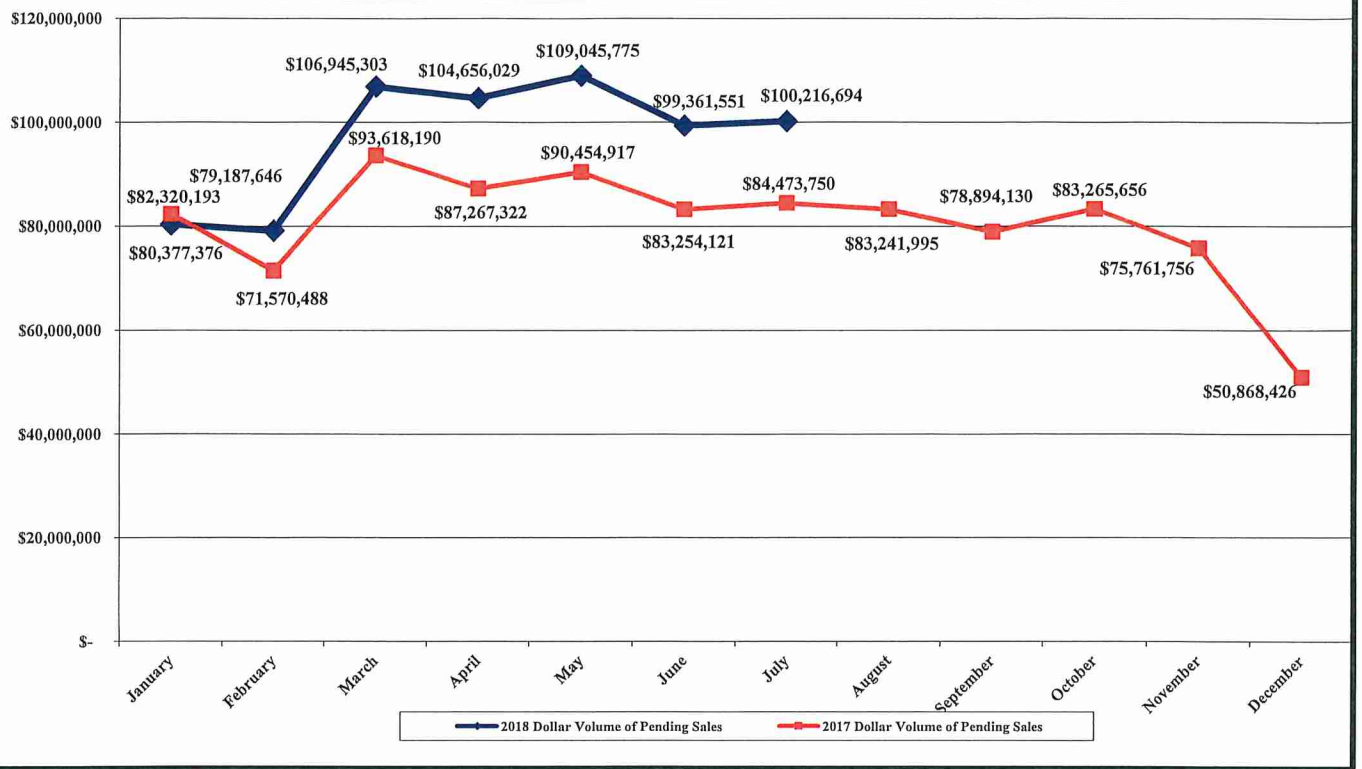
Number of Pending Home Sales Reported to MLS, July 2018: 328
Number of Pending Home Sales Reported to MLS, July 2017: 275
 (% change for July: +19.27%)
 (% change from June 2018: +05.13%)

New Const. Re-sales

'18: 492 1,695
 '17: 490 1,477
 +00.41% +14.67%

Cumulative total, January – July 2018: 2,187
Cumulative total, January – July 2017: 1,967
 (% cumulative change: +11.18%)

Dollar Volume of Pending Residential Sales Reported to MLS
 All "GEO" Areas
 January - July 2018 vs 2017



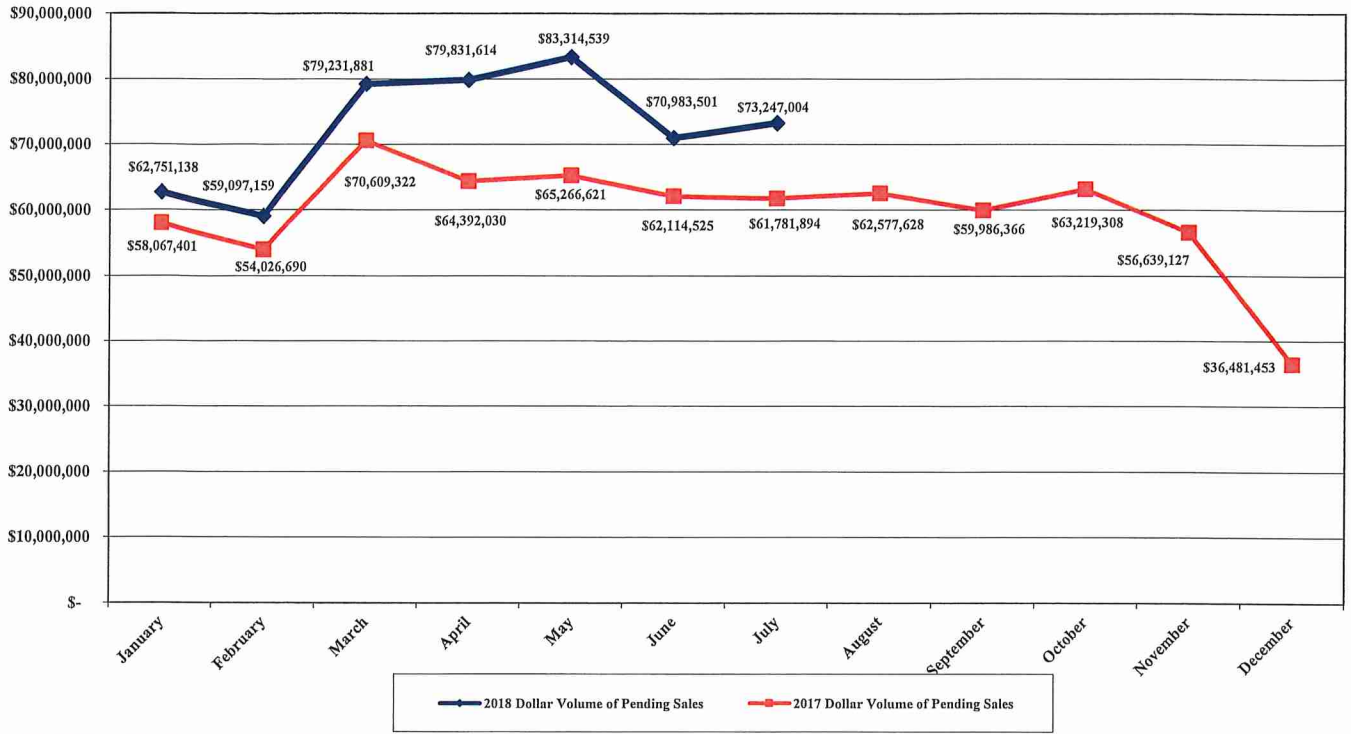
ALL "GEO" AREAS
 (Includes "GEO" areas outside of Lafayette Parish)

Dollar Volume of Pending Home Sales, July 2018: \$100,216,694
Dollar Volume of Pending Home Sales, July 2017: \$ 84,473,750
 (% change for July: +18.64%)

(% change from June 2018: +00.86%)

Cumulative total, January – July 2018: \$679,790,374
Cumulative total, January – July 2017: \$592,958,981
 (% cumulative change: +14.64%)

Dollar Volume of Pending Residential Sales
Lafayette Parish Only
January - July 2018 vs 2017



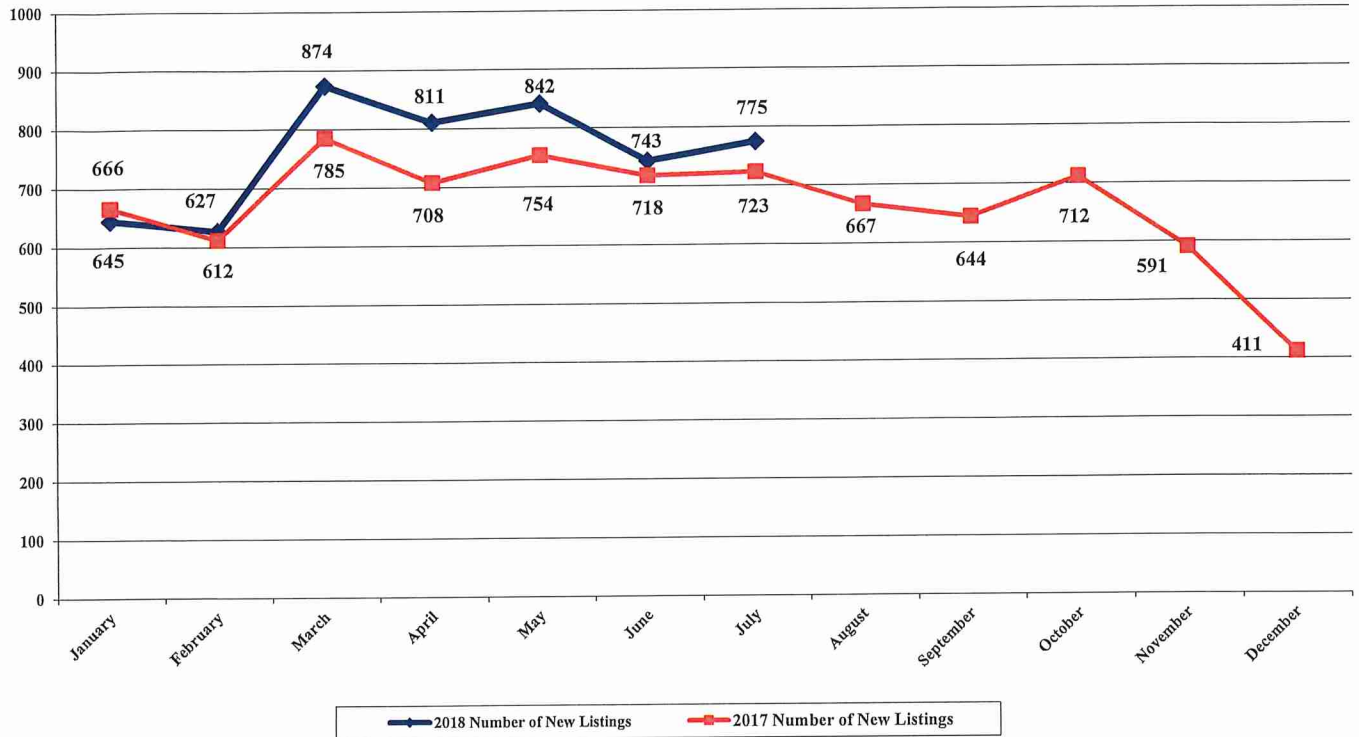
LAFAYETTE PARISH
(Excludes "GEO" areas outside of Lafayette Parish)

Dollar Volume of Pending Home Sales, July 2018: \$73,247,004
Dollar Volume of Pending Home Sales, July 2017: \$61,781,894
(% change for July: +18.56%)

(% change from June 2018: +03.19%)

Cumulative total, January – July 2018: \$508,456,836
Cumulative total, January – July 2017: \$436,258,483
(% cumulative change: +16.55%)

Number of New Residential Listings Reported to MLS
 All "GEO" Areas
 January - July 2018 vs. 2017



ALL "GEO" AREAS
 (Includes "GEO" areas outside of Lafayette Parish)

Outside Lafayette Parish

July '18: 314
July '17: 293
 (% chg: +07.17%)

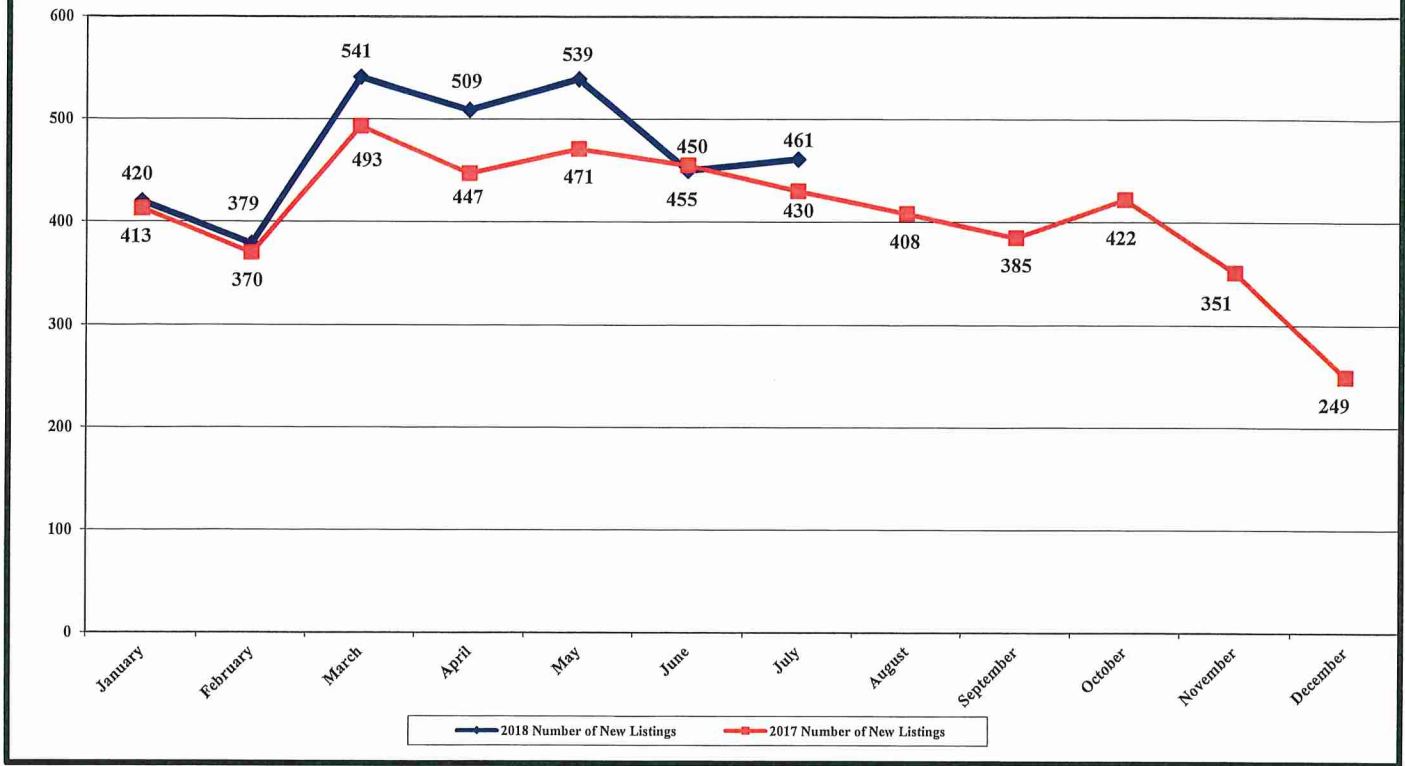
Number of New Residential Listings Reported to MLS, July 2018: 775
Number of New Residential Listings Reported to MLS, July 2017: 723
 (% change for July: +07.19%)

(% change from June 2018: +04.31%)

'18: 2,018
'17: 1,887
 (% chg: +06.94%)

Cumulative total, January – July 2018: 5,317
Cumulative total, January – July 2017: 4,966
 (% cumulative change: +07.07%)

Number of New Residential Listings Reported to MLS
Lafayette Parish Only
January - July 2018 vs. 2017



LAFAYETTE PARISH
(Excludes "GEO" areas outside of Lafayette Parish)

	<u>New Const.</u>	<u>Re-sales</u>
July '18:	91	370
July '17:	85	345
	+07.06%	+07.25%

Number of New Residential Listings Reported to MLS, July 2018: 461
 Number of New Residential Listings Reported to MLS, July 2017: 430
 (% change for July: +07.21%)
 (% change from June 2018: +02.44%)

	<u>New Const.</u>	<u>Re-sales</u>
'15:	630	2,669
'14:	655	2,424
	-03.82%	+10.11%

Cumulative total, January – July 2018: 3,299
 Cumulative total, January – July 2017: 3,079
 (% cumulative change: +07.15%)

<u>Comparison to Past Years:</u>	<u>2011</u>	<u>2012</u>	<u>2013</u>	<u>2014</u>	<u>2015</u>	<u>2016</u>	<u>2017</u>	<u>2018</u>
#New Listings Taken	2,063	2,383	2,569	2,655	2,807	2,943	3,079	3,299
# Sold	1,262	1,528	1,905	1,846	1,986	1,799	1,882	2,054
Ratio – New Listings/Sold	1.63:1	1.56:1	1.35:1	1.44:1	1.41:1	1.64:1	1.64:1	1.61:1
2018 % +/- over	+59.91%	+38.44%	+28.42%	+24.26%	+17.53%	+12.10%	+07.15%	

Residential Price Range and Number of Months Supply Analysis

January – July 2018



A LATTER & BLUM COMPANY



Tell us what **YOU** want.

Sold Residential Properties Reported to M.L.S.
ALL "GEO" AREAS
January - July, 2018

<u>Price Range</u>	<u>Number Reported Sold</u>	<u>Current # of Active Listings</u>	<u># of Months Supply</u>
\$19,999 OR UNDER	61	16	1.8
\$20,000 - \$29,999	67	39	4.1
\$30,000 - \$39,999	62	33	3.7
\$40,000 - \$49,999	93	68	5.1
\$50,000 - \$59,999	65	64	6.9
\$60,000 - \$69,999	76	84	7.7
\$70,000 - \$79,999	88	55	4.4
\$80,000 - \$89,999	85	73	6.0
\$90,000 - \$99,999	77	84	7.6
\$100,000 - \$109,999	71	45	4.4
\$110,000 - \$119,999	88	76	6.0
\$120,000 - \$129,999	95	89	6.6
\$130,000 - \$139,999	132	94	5.0
\$140,000 - \$149,999	137	107	5.5
\$150,000 - \$159,999	129	113	6.1
\$160,000 - \$169,999	156	134	6.0
\$170,000 - \$179,999	178	145	5.7
\$180,000 - \$189,999	149	135	6.3
\$190,000 - \$199,999	121	132	7.6
\$200,000 - \$219,999	210	199	6.6
\$220,000 - \$239,999	184	158	6.0
\$240,000 - \$259,999	164	142	6.1
\$260,000 - \$279,999	144	147	7.1
\$280,000 - \$299,999	113	113	7.0
\$300,000 - \$349,999	119	166	9.8
\$350,000 - \$399,999	80	137	12.0
\$400,000 - \$449,999	61	81	9.3
\$450,000 - \$499,999	42	78	13.0
\$500,000 - \$549,999	18	41	15.9
\$550,000 - \$599,999	26	45	12.1
\$600,000 - \$699,999	23	53	16.1
\$700,000 - \$799,999	08	33	28.9
\$800,000 - \$899,999	08	19	16.6
\$900,000 - \$999,999	04	17	29.8
\$1,000,000 and over	06	35	40.8
TOTALS:	3,146	3,055	6.8
Last Year:	2,918 (+07.81%)	2,706 (+12.90%)	6.5

SOURCE: REALTOR® Association of Acadiana Multiple Listing Service compilation issued July 31, 2018. Includes sales and current listings of residential category including single-family residences and condominium units but excludes duplexes, triplexes and four-plexes. The current active listings are as of July 31, 2018. MLS data does not reflect all activity within the marketplace

**Sold Residential Properties Reported to M.L.S.
LAFAYETTE PARISH ONLY – ALL PROPERTIES
January – July, 2018**

<u>Price Range</u>	<u>Number Reported Sold</u>		<u>Current # of Active Listings</u>	<u># of Months Supply</u>
\$19,999 OR UNDER	23.8% of all sales reported are in this price range.	11	02	14.8% of all active listings reported are in this price range.
\$20,000 - \$29,999		13	03	1.6
\$30,000 - \$39,999		11	04	2.5
\$40,000 - \$49,999		22	08	2.5
\$50,000 - \$59,999		15	06	2.8
\$60,000 - \$69,999	'18	'17	25	'18
\$70,000 - \$79,999	489	500	38	255
\$80,000 - \$89,999		33	21	207
\$90,000 - \$99,999	-02.20%	34	27	+23.19%
\$100,000 - \$109,999		39	08	1.4
\$110,000 - \$119,999		36	30	5.8
\$120,000 - \$129,999		51	33	4.5
\$130,000 - \$139,999		71	33	3.3
\$140,000 - \$149,999		90	45	3.5
\$150,000 - \$159,999	59.8% of all sales are in this price range.	90	59	54.9% of all active listings reported are in this price range.
\$160,000 - \$169,999		119	72	4.2
\$170,000 - \$179,999		149	94	4.4
\$180,000 - \$189,999		126	92	5.1
\$190,000 - \$199,999		96	92	6.7
\$200,000 - \$219,999	'18	'17	169	'18
\$220,000 - \$239,999	1,228	1,106	150	945
\$240,000 - \$259,999	+11.03%	121	102	859
\$260,000 - \$279,999		120	106	+10.01%
\$280,000 - \$299,999		88	67	5.3
\$300,000 - \$349,999	16.4% of all sales are in this price range.	95	122	30.3% of all active listings reported are in this price range.
\$350,000 - \$399,999		65	91	9.8
\$400,000 - \$449,999		55	59	7.5
\$450,000 - \$499,999		36	59	11.5
\$500,000 - \$549,999		14	28	14.0
\$550,000 - \$599,999	'18	'17	25	'18
\$600,000 - \$699,999	337	276	22	521
\$700,000 - \$799,999	+22.10%	08	27	462
\$800,000 - \$899,999		07	16	+12.77%
\$900,000 - \$999,999		04	16	28.0
\$1,000,000 and over		06	22	25.7
TOTALS:		2,054	1,721	5.9
Last Year:		1,882 (+09.14%)	1,528 (+12.63%)	5.7

SOURCE: REALTOR® Association of Acadiana Multiple Listing Service compilation issued July 31, 2018. Includes sales and current listings of residential category including single-family residences and condominium units but excludes duplexes, triplexes and four-plexes. The current active listings are as of July 31, 2018. MLS data does not reflect all activity within the marketplace

**Sold Residential Properties Reported to M.L.S.
LAFAYETTE PARISH ONLY – RESALES ONLY
January - July, 2018**

<u>Price Range</u>	<u>Number Reported Sold</u>		<u>Current # of Active Listings</u>	<u># of Months Supply</u>
\$19,999 OR UNDER		11	02	1.3
\$20,000 - \$29,999	31.0% of all sales reported are in this price range.	13	03	1.6
\$30,000 - \$39,999		11	04	2.5
\$40,000 - \$49,999		22	08	2.5
\$50,000 - \$59,999		15	06	2.8
\$60,000 - \$69,999		25	20	5.6
\$70,000 - \$79,999		38	15	2.8
\$80,000 - \$89,999	<u>'18</u> 487	<u>'17</u> 496	21	4.5
\$90,000 - \$99,999		34	27	5.6
\$100,000 - \$109,999	-01.81%	39	08	1.4
\$110,000 - \$119,999		36	30	5.8
\$120,000 - \$129,999		51	33	4.5
\$130,000 - \$139,999		71	33	3.6
\$140,000 - \$149,999		88	43	3.4
\$150,000 - \$159,999	53.1% of all sales reported are in this price range.	87	50	4.0
\$160,000 - \$169,999		106	53	3.5
\$170,000 - \$179,999		105	66	4.4
\$180,000 - \$189,999		80	70	6.1
\$190,000 - \$199,999		62	68	7.7
\$200,000 - \$219,999	<u>'18</u> 833	<u>'17</u> 739	96	7.1
\$220,000 - \$239,999		109	78	5.0
\$240,000 - \$259,999	+12.72%	82	74	6.3
\$260,000 - \$279,999		56	75	9.4
\$280,000 - \$299,999		52	39	5.3
\$300,000 - \$349,999	15.9% of all sales reported are in this price range.	74	95	9.0
\$350,000 - \$399,999		53	71	9.4
\$400,000 - \$449,999		36	42	8.2
\$450,000 - \$499,999		27	49	12.7
\$500,000 - \$549,999		09	23	17.9
\$550,000 - \$599,999		16	25	10.9
\$600,000 - \$699,999	<u>'18</u> 250	<u>'17</u> 189	40	20.0
\$700,000 - \$799,999		07	17	17.0
\$800,000 - \$899,999	+32.28%	05	12	16.8
\$900,000 - \$999,999		04	12	21.0
\$1,000,000 and over		05	19	26.6
TOTALS:		1,570	1,327	5.9
Last Year:		1,424 (+10.18%)	1,155 (+14.89%)	5.7

SOURCE: REALTOR® Association of Acadiana Multiple Listing Service compilation issued July 31, 2018. Includes sales and current listings of residential category including single-family residences and condominium units but excludes duplexes, triplexes and four-plexes. The current active listings are as of July 31, 2018. MLS data does not reflect all activity within the marketplace

**Sold Residential Properties Reported to M.L.S.
LAFAYETTE PARISH ONLY - New Construction
January - July, 2018**

<u>Price Range</u>		<u>Number Reported Sold</u>		<u>Current # of Active Listings</u>		<u># of Months Supply</u>	
\$19,999 OR UNDER		-0-		-0-		----	
\$20,000 - \$29,999	00.4% of all sales reported are in this price range.	-0-	02 Sold	-0-	0.5% of all active listings reported are in this price range.	----	
\$30,000 - \$39,999		-0-	02 Active Listing	-0-		----	
\$40,000 - \$49,999		-0-		-0-		----	
\$50,000 - \$59,999		-0-	7.0 mo. supply	-0-		----	
\$60,000 - \$69,999		-0-		-0-		----	
\$70,000 - \$79,999		-0-	Last month: 9.0 mo.	-0-		----	
\$80,000 - \$89,999	<u>'18</u> 02	<u>'17</u> 04		-0-	<u>'18</u> 02	<u>'17</u> 04	----
\$90,000 - \$99,999		-0-	Last year: 7.0 mo.	-0-		----	
\$100,000 - \$109,999	-50.00%	-0-		-0-	-50.00%	----	
\$110,000 - \$119,999		-0-		-0-		----	
\$120,000 - \$129,999		-0-		-0-		----	
\$130,000 - \$139,999		-0-		-0-		----	
\$140,000 - \$149,999		02		02		7.0	
\$150,000 - \$159,999	81.6% of all sales reported are in this price range.	03	395 Sold	09	70.1% of all active listings reported are in this price range.	21.0	
\$160,000 - \$169,999		13	276 Active Listings	19		10.2	
\$170,000 - \$179,999		44		28		4.5	
\$180,000 - \$189,999		46	4.9 mo. supply	22		3.3	
\$190,000 - \$199,999		34		24		4.9	
\$200,000 - \$219,999	<u>'18</u> 395	<u>'17</u> 367		49	<u>'18</u> 276	<u>'17</u> 266	4.6
\$220,000 - \$239,999		41	Last month: 5.0 mo.	38		6.5	
\$240,000 - \$259,999	+07.63%	39	Last year: 5.1 mo.	28	+03.76%	5.0	
\$260,000 - \$279,999		64		31		3.4	
\$280,000 - \$299,999		36		28		5.4	
\$300,000 - \$349,999	18.0% of all sales reported are in this price range.	21		27	29.4% of all active listings reported are in this price range.	9.0	
\$350,000 - \$399,999		12	87 Sold	20		11.7	
\$400,000 - \$449,999		19	116 Active Listings	17		6.3	
\$450,000 - \$499,999		09	9.3 mo. supply	10		7.8	
\$500,000 - \$549,999		05		05		7.0	
\$550,000 - \$599,999	<u>'18</u> 87	<u>'17</u> 87		12	<u>'18</u> 116	<u>'17</u> 103	9.3
\$600,000 - \$699,999		08	Last month: 9.3 mo.	04		3.5	
\$700,000 - \$799,999	N/C	01	Last year: 8.3 mo.	10	+12.62%	70.0	
\$800,000 - \$899,999		02		04		14.0	
\$900,000 - \$999,999		-0-		04		----	
\$1,000,000 and over		01		03		21.0	
TOTALS:		484		394		5.7	
Last Year:		458 (+05.68%)		373 (+05.63%)		5.7	

SOURCE:

REALTOR® Association of Acadiana Multiple Listing Service compilation issued July 31, 2018. Includes sales and current listings of residential category including single-family residences and condominium units but excludes duplexes, triplexes and four-plexes. The current active listings are as of July 31, 2018. MLS data does not reflect all activity within the marketplace

**Sold Residential Properties Reported to M.L.S.
ST. LANDRY PARISH
January - July, 2018**

<u>Price Range</u>		<u>Number Reported Sold</u>		<u>Current # of Active Listings</u>		<u># of Months Supply</u>
\$19,999 OR UNDER		13		06		3.2
\$20,000 - \$29,999	66.9% of all sales reported are in this price range.	17	168 Sold	13	57.8% of all active listings reported are in this price range.	5.4
\$30,000 - \$39,999		11	202 Active Listings	11		7.0
\$40,000 - \$49,999		18	8.4 mo. supply	13		5.1
\$50,000 - \$59,999		12		13		7.6
\$60,000 - \$69,999		11	Last month: 8.3 mo.	20		12.7
\$70,000 - \$79,999		07		13	'18	13.0
\$80,000 - \$89,999	'18	15	Last Year: 7.9 mo.	18	'17	8.4
\$90,000 - \$99,999		12		19		11.1
\$100,000 - \$109,999	+06.33%	10		07	+13.48%	4.9
\$110,000 - \$119,999		11		16		10.2
\$120,000 - \$129,999		08		12		10.5
\$130,000 - \$139,999		10		22		15.4
\$140,000 - \$149,999		13		19		10.2
\$150,000 - \$159,999		09		12		9.3
\$160,000 - \$169,999	27.9 % of all sales reported are in this price range.	11	70 Sold	15	29.1% of all active listings reported are in this price range.	9.5
\$170,000 - \$179,999		06	102 Active Listings	07		8.2
\$180,000 - \$189,999		04	10.2 mo. supply	13		22.8
\$190,000 - \$199,999		07		10		10.0
\$200,000 - \$219,999	'18	07	Last Month: 10.6 mo.	05	'17	5.0
\$220,000 - \$239,999	70	08		09	102	7.9
\$240,000 - \$259,999	+14.75%	08	Last Year: 8.6 mo.	10		8.8
\$260,000 - \$279,999		05		10	+36.00%	14.0
\$280,000 - \$299,999		05		11		15.4
\$300,000 - \$349,999	5.2% of all sales reported are in this price range.	07	13 Sold	07	13.1% of all active listings reported are in this price range.	7.0
\$350,000 - \$399,999		01	46 Active Listings	10		70.0
\$400,000 - \$449,999		02	24.8 mo. supply	07		24.5
\$450,000 - \$499,999		01		04		28.0
\$500,000 - \$549,999		02		06		21.0
\$550,000 - \$599,999	'18	-0-	Last Month: 23.5 mo.	02	'17	----
\$600,000 - \$699,999	13	-0-		02	46	----
\$700,000 - \$799,999	-07.14%	-0-	Last Year: 25.0 mo.	-0-	50	----
\$800,000 - \$899,999		-0-		02	-08.00%	----
\$900,000 - \$999,999		-0-		01		----
\$1,000,000 and over		-0-		05		----
TOTALS:		251		350		9.8
Last Year:		233 (+07.73%)		303 (+15.51 %)		9.1

SOURCE: REALTOR® Association of Acadiana Multiple Listing Service compilation issued July 31, 2018. Includes sales and current listings of residential category including single-family residences and condominium units but excludes duplexes, triplexes and four-plexes. The current active listings are as of July 31, 2018. MLS data does not reflect all activity within the marketplace

Sold Residential Properties Reported to M.L.S.
ST. LANDRY PARISH - New Construction
January - July, 2018

<u>Price Range</u>	<u>Number Reported Sold</u>	<u>Current # of Active Listings</u>	<u># of Months Supply</u>
\$19,999 OR UNDER	-0-	-0-	----
\$20,000 - \$29,999	-0-	-0-	----
\$30,000 - \$39,999	-0-	-0-	----
\$40,000 - \$49,999	-0-	-0-	----
\$50,000 - \$59,999	-0-	-0-	----
\$60,000 - \$69,999	-0-	-0-	----
\$70,000 - \$79,999	-0-	-0-	----
\$80,000 - \$89,999	-0-	-0-	----
\$90,000 - \$99,999	-0-	-0-	----
\$100,000 - \$109,999	-0-	-0-	----
\$110,000 - \$119,999	-0-	01	----
\$120,000 - \$129,999	-0-	01	----
\$130,000 - \$139,999	-0-	-0-	----
\$140,000 - \$149,999	01	-0-	----
\$150,000 - \$159,999	-0-	-0-	----
\$160,000 - \$169,999	01	05	35.0
\$170,000 - \$179,999	01	01	7.0
\$180,000 - \$189,999	-0-	01	----
\$190,000 - \$199,999	-0-	-0-	----
\$200,000 - \$219,999	-0-	-0-	----
\$220,000 - \$239,999	02	-0-	----
\$240,000 - \$259,999	01	01	7.0
\$260,000 - \$279,999	-0-	-0-	----
\$280,000 - \$299,999	-0-	01	----
\$300,000 - \$349,999	-0-	-0-	----
\$350,000 - \$399,999	-0-	-0-	----
\$400,000 - \$449,999	-0-	-0-	----
\$450,000 - \$499,999	-0-	-0-	----
\$500,000 - \$549,999	-0-	-0-	----
\$550,000 - \$599,999	-0-	-0-	----
\$600,000 - \$699,999	-0-	-0-	----
\$700,000 - \$799,999	-0-	-0-	----
\$800,000 - \$899,999	-0-	-0-	----
\$900,000 - \$999,999	-0-	-0-	----
\$1,000,000 and over	-0-	-0-	----
TOTALS:	06	11	12.8
Last Year:	07 (-14.29%)	07 (+57.14%)	7.0

SOURCE: REALTOR® Association of Acadiana Multiple Listing Service compilation issued July 31, 2018 Includes sales and current listings of residential category including single-family residences and condominium units but excludes duplexes, triplexes and four-plexes. The current active listings are as of July 31, 2018. MLS data does not reflect all activity within the marketplace

**Sold Residential Properties Reported to M.L.S.
IBERIA PARISH ONLY
January - July, 2018**

<u>Price Range</u>	<u>Number Reported Sold</u>		<u>Current # of Active Listings</u>	<u># of Months Supply</u>
\$19,999 OR UNDER		10	03	2.1
\$20,000 - \$29,999	63.1% of all sales reported are in this price range.	07	142 Sold	04
\$30,000 - \$39,999		09	147 Active Listings	07
\$40,000 - \$49,999		10	7.2 mo. supply	13
\$50,000 - \$59,999		04		18
\$60,000 - \$69,999		08	Last Month: 6.8 mo.	19
\$70,000 - \$79,999	<u>'18</u>	<u>'17</u>	15	10
\$80,000 - \$89,999	142	148	11	'18
\$90,000 - \$99,999		12	Last Year: 4.7 mo.	09
\$100,000 - \$109,999	-04.05%	08		+47.00%
\$110,000 - \$119,999		12		14
\$120,000 - \$129,999		12		09
\$130,000 - \$139,999		11		14
\$140,000 - \$149,999		17		10
\$150,000 - \$159,999		08		08
\$150,000 - \$159,999	31.1% of all sales reported are in this price range.	09	70 Sold	11
\$160,000 - \$169,999		10	95 Active Listings	12
\$170,000 - \$179,999		04	9.5 mo. supply	18
\$180,000 - \$189,999		09		13
\$190,000 - \$199,999	<u>'18</u>	<u>'17</u>	05	05
\$200,000 - \$219,999	70	68	03	'18
\$220,000 - \$239,999		08	Last Month: 10.5 mo.	95
\$240,000 - \$259,999	+02.94%	08	Last Year: 7.4 mo.	72
\$260,000 - \$279,999		08		+31.94%
\$280,000 - \$299,999		06		06
\$300,000 - \$349,999	5.8% of all sales reported are in this price range.	02		11
\$350,000 - \$399,999		08	13 Sold	13
\$400,000 - \$449,999		01	39 Active Listings	03
\$450,000 - \$499,999		-0-	21.0 mo. supply	04
\$500,000 - \$549,999		01		03
\$550,000 - \$599,999	<u>'18</u>	<u>'17</u>	01	01
\$600,000 - \$699,999	13	18	Last Month: 21.3 mo.	'18
\$700,000 - \$799,999		-0-	Last Year: 12.1 mo.	39
\$800,000 - \$899,999	-27.78%	-0-		31
\$900,000 - \$999,999		-0-		+25.81%
\$1,000,000 and over		-0-		-0-
		-0-		01
TOTALS:		225		281
Last Year:		234 (-03.85%)		203 (+38.42%)
				6.1

SOURCE: REALTOR® Association of Acadiana Multiple Listing Service compilation issued July 31 2018. Includes sales and current listings of residential category including single-family residences and condominium units but excludes duplexes, triplexes and four-plexes. The current active listings are as of July 31, 2018. MLS data does not reflect all activity within the marketplace

Sold Residential Properties Reported to M.L.S.

IBERIA PARISH – RESALES

January - July, 2018

<u>Price Range</u>	<u>Number Reported Sold</u>	<u>Current # of Active Listings</u>	<u># of Months Supply</u>
\$19,999 OR UNDER	10	03	2.1
\$20,000 - \$29,999	07	141 Sold	4.0
\$30,000 - \$39,999	09	146 Active Listings	5.4
\$40,000 - \$49,999	10		9.1
\$50,000 - \$59,999	04	7.2 mo. supply	31.5
\$60,000 - \$69,999	08		16.6
\$70,000 - \$79,999	15	Last Month: 6.8 mo.	4.7
\$80,000 - \$89,999	11		5.7
\$90,000 - \$99,999	12	Last Year: 4.8 mo.	5.3
\$100,000 - \$109,999	08		12.3
\$110,000 - \$119,999	11		5.1
\$120,000 - \$129,999	11		8.9
\$130,000 - \$139,999	17		4.1
\$140,000 - \$149,999	08		7.0
\$150,000 - \$159,999	08		9.6
\$160,000 - \$169,999	10	66 Sold	7.7
\$170,000 - \$179,999	04	87 Active Listings	28.0
\$180,000 - \$189,999	09		9.3
\$190,000 - \$199,999	05	9.2 mo. supply	7.0
\$200,000 - \$219,999	02		38.5
\$220,000 - \$239,999	08	Last Month: 10.1 mo.	5.3
\$240,000 - \$259,999	07		6.0
\$260,000 - \$279,999	07	Last Year: 7.9 mo.	5.0
\$280,000 - \$299,999	06		4.7
\$300,000 - \$349,999	02		35.0
\$350,000 - \$399,999	07		11.0
\$400,000 - \$449,999	01	12 Sold	14.0
\$450,000 - \$499,999	-0-	35 Active Listings	----
\$500,000 - \$549,999	01		21.0
\$550,000 - \$599,999	01	20.4 mo. supply	7.0
\$600,000 - \$699,999	-0-		----
\$700,000 - \$799,999	-0-	Last Month: 19.8 mo.	----
\$800,000 - \$899,999	-0-		----
\$900,000 - \$999,999	-0-	Last Year: 10.5 mo.	----
\$1,000,000 and over	-0-		----
TOTALS:	219	268	8.6
Last Year:	225 (-02.67%)	196 (+36.73%)	6.1

SOURCE:

REALTOR® Association of Acadiana Multiple Listing Service compilation issued July 31, 2018. Includes sales and current listings of residential category including single-family residences and condominium units but excludes duplexes, triplexes and four-plexes. The current active listings are as of July 31, 2018. MLS data does not reflect all activity within the marketplace

**Sold Residential Properties Reported to M.L.S.
IBERIA PARISH - NEW CONSTRUCTION
January - July, 2018**

<u>Price Range</u>	<u>Number Reported Sold</u>	<u>Current # of Active Listings</u>	<u># of Months Supply</u>
\$19,999 OR UNDER	-0-	-0-	----
\$20,000 - \$29,999	-0-	-0-	----
\$30,000 - \$39,999	-0-	-0-	----
\$40,000 - \$49,999	-0-	-0-	----
\$50,000 - \$59,999	-0-	-0-	----
\$60,000 - \$69,999	-0-	-0-	----
\$70,000 - \$79,999	-0-	-0-	----
\$80,000 - \$89,999	-0-	-0-	----
\$90,000 - \$99,999	-0-	-0-	----
\$100,000 - \$109,999	-0-	-0-	----
\$110,000 - \$119,999	01	01	7.0
\$120,000 - \$129,999	-0-	-0-	----
\$130,000 - \$139,999	-0-	-0-	----
\$140,000 - \$149,999	-0-	-0-	----
\$150,000 - \$159,999	01	-0-	----
\$160,000 - \$169,999	-0-	01	----
\$170,000 - \$179,999	-0-	02	----
\$180,000 - \$189,999	-0-	01	----
\$190,000 - \$199,999	-0-	-0-	----
\$200,000 - \$219,999	01	-0-	----
\$220,000 - \$239,999	-0-	-0-	----
\$240,000 - \$259,999	01	-0-	----
\$260,000 - \$279,999	01	02	12.0
\$280,000 - \$299,999	-0-	02	----
\$300,000 - \$349,999	-0-	01	----
\$350,000 - \$399,999	01	02	18.0
\$400,000 - \$449,999	-0-	01	----
\$450,000 - \$499,999	-0-	-0-	----
\$500,000 - \$549,999	-0-	-0-	----
\$550,000 - \$599,999	-0-	-0-	----
\$600,000 - \$699,999	-0-	-0-	----
\$700,000 - \$799,999	-0-	-0-	----
\$800,000 - \$899,999	-0-	-0-	----
\$900,000 - \$999,999	-0-	-0-	----
\$1,000,000 and over	-0-	-0-	----
TOTALS:	06	13	15.1
Last Year:	09 (-33.33%)	07 (+85.71%)	5.4

SOURCE: REALTOR® Association of Acadiana Multiple Listing Service compilation issued July 31, 2018. Includes sales and current listings of residential category including single-family residences and condominium units but excludes duplexes, triplexes and four-plexes. The current active listings are as of July 31, 2018. MLS data does not reflect all activity within the marketplace

**Sold Residential Properties Reported to M.L.S.
ACADIA PARISH
January – July, 2018**

Price Range	Number Reported Sold	Current # of Active Listings	# of Months Supply
\$19,999 OR UNDER	06	02	2.3
\$20,000 - \$29,999	08	06	5.3
\$30,000 - \$39,999	10	03	2.1
\$40,000 - \$49,999	10	07	4.9
\$50,000 - \$59,999	05	04	5.6
\$60,000 - \$69,999	06	08	9.3
\$70,000 - \$79,999	08	04	3.5
\$80,000 - \$89,999	06	08	9.3
\$90,000 - \$99,999	06	11	12.8
\$100,000 - \$109,999	03	02	4.7
\$110,000 - \$119,999	08	03	2.6
\$120,000 - \$129,999	05	06	8.4
\$130,000 - \$139,999	06	11	12.8
\$140,000 - \$149,999	07	10	10.0
\$150,000 - \$159,999	03	02	4.7
\$160,000 - \$169,999	02	07	24.5
\$170,000 - \$179,999	05	10	14.0
\$180,000 - \$189,999	-0-	04	----
\$190,000 - \$199,999	02	-0-	----
\$200,000 - \$219,999	03	06	14.0
\$220,000 - \$239,999	05	06	8.4
\$240,000 - \$259,999	05	05	7.0
\$260,000 - \$279,999	04	05	8.8
\$280,000 - \$299,999	02	05	17.5
\$300,000 - \$349,999	01	01	7.0
\$350,000 - \$399,999	01	06	42.0
\$400,000 - \$449,999	-0-	-0-	----
\$450,000 - \$499,999	-0-	01	----
\$500,000 - \$549,999	-0-	-0-	----
\$550,000 - \$599,999	-0-	-0-	----
\$600,000 - \$699,999	-0-	-0-	----
\$700,000 - \$799,999	-0-	-0-	----
\$800,000 - \$899,999	-0-	-0-	----
\$900,000 - \$999,999	-0-	-0-	----
\$1,000,000 and over	-0-	01	----
TOTALS:	127	144	7.9
Last Year:	128 (-00.78%)		

SOURCE: REALTOR® Association of Acadiana Multiple Listing Service compilation issued July 31, 2018. Includes sales and current listings of residential category including single-family residences and condominium units but excludes duplexes, triplexes and four-plexes. The current active listings are as of July 31, 2018. MLS data does not reflect all activity within the marketplace

**Sold Residential Properties Reported to M.L.S.
ST. MARTIN PARISH
January - July, 2018**

Price Range	Number Reported Sold	Current # of Active Listings	# of Months Supply
\$19,999 OR UNDER	07	02	2.0
\$20,000 - \$29,999	03	04	9.3
\$30,000 - \$39,999	05	107 Sold	1.4
\$40,000 - \$49,999	16	67 Active Listings	1.8
\$50,000 - \$59,999	11		5.1
\$60,000 - \$69,999	07	4.4 mo. Supply	4.0
\$70,000 - \$79,999	06		3.5
\$80,000 - \$89,999	07	Last Month: 4.2 mo.	5.0
\$90,000 - \$99,999	06		4.7
\$100,000 - \$109,999	05		5.6
\$110,000 - \$119,999	06		7.0
\$120,000 - \$129,999	08		7.9
\$130,000 - \$139,999	10		3.5
\$140,000 - \$149,999	10		5.6
\$150,000 - \$159,999	11		5.7
\$160,000 - \$169,999	06		9.3
\$170,000 - \$179,999	06	66 Sold	3.5
\$180,000 - \$189,999	02	91 Active Listings	21.0
\$190,000 - \$199,999	02		42.0
\$200,000 - \$219,999	11	9.6 mo. Supply	6.4
\$220,000 - \$239,999	05		18.2
\$240,000 - \$259,999	12	Last Month: 9.6 mo.	2.3
\$260,000 - \$279,999	03		35.0
\$280,000 - \$299,999	08		9.6
\$300,000 - \$349,999	02		42.0
\$350,000 - \$399,999	02		35.0
\$400,000 - \$449,999	-0-	07 Sold	----
\$450,000 - \$499,999	02	46 Active Listings	17.5
\$500,000 - \$549,999	01		----
\$550,000 - \$599,999	-0-	46.0 mo. supply	----
\$600,000 - \$699,999	-0-		----
\$700,000 - \$799,999	-0-	Last Month: 37.7 mo.	----
\$800,000 - \$899,999	-0-		----
\$900,000 - \$999,999	-0-		----
\$1,000,000 and over	-0-		----
TOTALS:	180	204	7.7
Last Year:	157 (+14.65%)		

SOURCE:

REALTOR® Association of Acadiana Multiple Listing Service compilation issued July 31, 2018 Includes sales and current listings of residential category including single-family residences and condominium units but excludes duplexes, triplexes and four-plexes. The current active listings are as of July 31, 2018. MLS data does not reflect all activity within the marketplace.

Residential Market Share

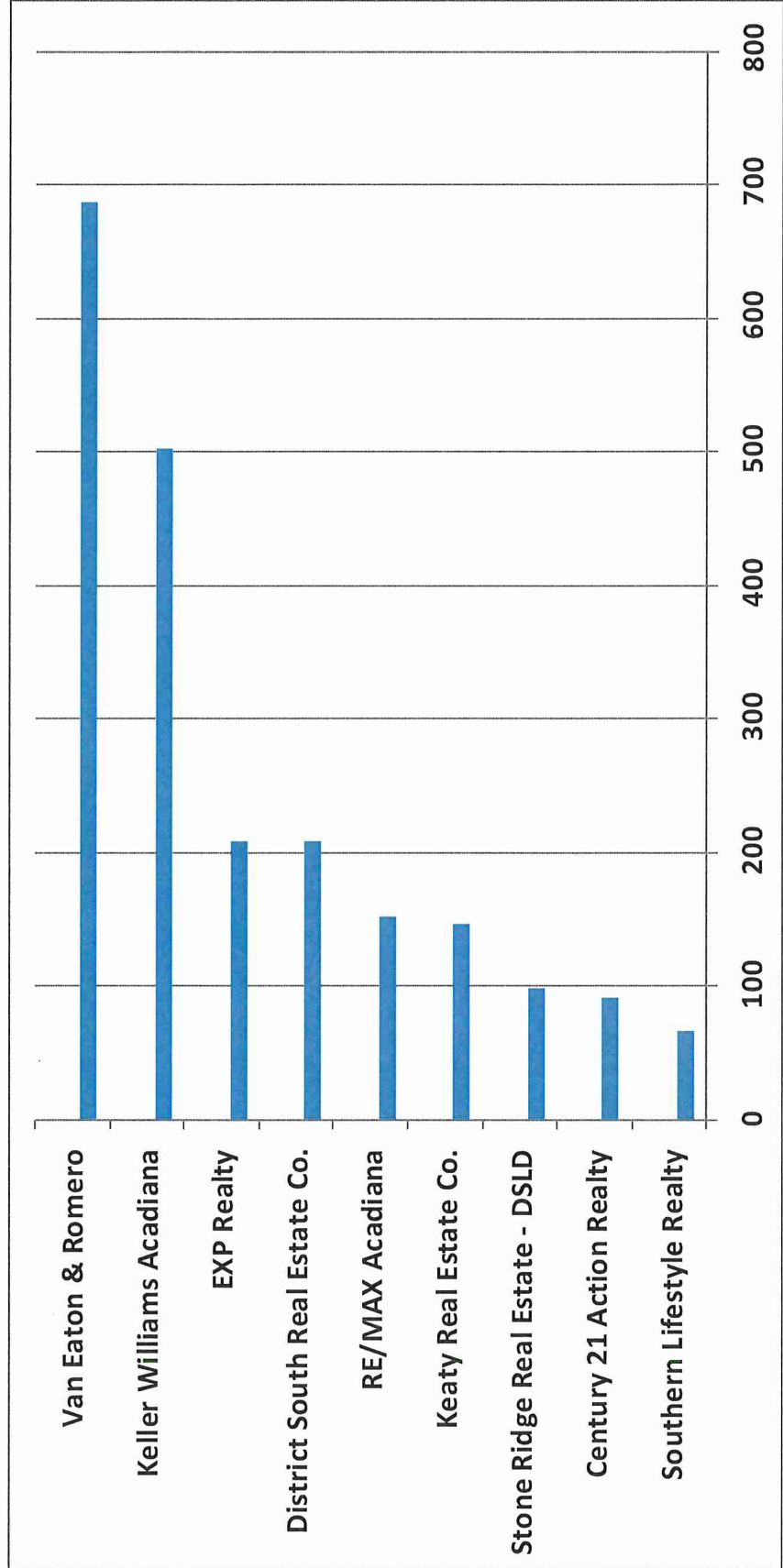
January – July 2018



Tell us what **YOU** want.



Closed Single Family Listing Sides – All GEO Areas January – July 2018



Market Penetration Report By Companies and Offices

Listing Companies/Offices

Status: Sold

Search Parameters: Property type Residential;

As of Monday, August 6, 2018 3:29:07 PM

Date Range: 1/1/2018 to 7/31/2018

Number and Volume Calculated By Sides

Rank	Name	Sides	Volume	Average	% Total: Number	% Total: Volume
1	Van Eaton & Romero (I001163)	687.0	162,413,583	236,410	21.84	26.68
2	Keller Williams Realty Acadiana (I000906)	502.5	85,756,478	170,660	15.98	14.09
3	EXP Realty, LLC (exprealty)	208.5	41,481,653	198,953	6.63	6.81
4	District South Real Estate Co. (I001224)	159.5	34,306,593	215,088	5.07	5.64
5	RE/MAX Acadiana (I000020)	152.0	29,671,305	195,206	4.83	4.87
6	Keaty Real Estate Company (I000932)	146.0	37,173,693	254,614	4.64	6.11
7	Stone Ridge Real Estate (I001089)	98.0	21,205,079	216,378	3.12	3.48
8	Century 21 Action Realty (I001065)	91.0	9,809,890	107,801	2.89	1.61
9	Southern Lifestyle Realty, LLC (I001043)	67.0	20,813,341	310,647	2.13	3.42
10	Dwight W. Andrus Real Est, LLC (I000004)	64.0	19,206,260	300,098	2.03	3.16
11	McGeeScott Realty (I001196)	63.0	10,639,000	168,873	2.00	1.75
12	Lamplighter Realty, LLC (I001186)	51.0	10,770,695	211,190	1.62	1.77
13	Brandon E. Breaux Real Estate (I000979)	47.0	3,607,630	76,758	1.49	0.59
14	Cicero Realty LLC (I001234)	37.0	7,999,820	216,211	1.18	1.31
15	Dream Home Realty, LLC (I001181)	35.0	5,281,138	150,890	1.11	0.87
16	Century 21 DCG/Aguillard-Eunice (I001063)	35.0	2,964,676	84,705	1.11	0.49
17	HUNCO Real Estate (I001141)	34.0	6,442,600	189,488	1.08	1.06
18	Caffery Real Estate, Inc. (I000915)	34.0	2,759,718	81,168	1.08	0.45
19	Gateway Realty, Inc. (I000062)	27.0	2,051,383	75,977	0.86	0.34
20	Reliance Real Estate Group (I001039)	24.0	6,873,530	286,397	0.76	1.13
21	Non-Mbr Office/Seller (I90001)	23.0	4,907,900	213,387	0.73	0.81
22	Steve Stigall (I001133)	23.0	4,405,348	191,537	0.73	0.72
23	RE/MAX Rice Realty (I001103)	22.0	2,096,450	95,293	0.70	0.34
24	Realty of Acadiana, LLC (I001193)	21.0	983,151	46,817	0.67	0.16
25	Century 21 DCG/Aguillard-Opel (I000987)	20.0	2,196,550	109,828	0.64	0.36
26	Trahan Real Estate Group (I001137)	19.0	3,523,100	185,426	0.60	0.58
27	ReHive, LLC (I001228)	18.5	3,453,035	186,651	0.59	0.57
28	Engel & Voelkers Lafayette (I000944)	17.5	4,910,700	280,611	0.56	0.81
29	Real Estate de Louisiane (I000040)	16.0	2,812,300	175,769	0.51	0.46
30	Choice Realty (I000991)	15.0	4,619,100	307,940	0.48	0.76
31	Your Southern Real Estate Co. (I001135)	15.0	1,726,500	115,100	0.48	0.28
32	Rayne Realty Co, Inc (I000111)	14.5	1,861,500	128,379	0.46	0.31
33	Red Door Realty Acadiana (I001187)	13.0	1,785,800	137,369	0.41	0.29
34	New Investors Inc (I000935)	13.0	960,300	73,869	0.41	0.16
35	Goldie Locks Realty LLC (I001197)	12.0	2,064,400	172,033	0.38	0.34
36	RealHome Services & Solutions (I001124)	12.0	783,723	65,310	0.38	0.13
37	Mirian Real Estate (I000081)	11.0	2,376,750	216,068	0.35	0.39
38	Gauthier Real Estate, Inc. (I000036)	11.0	1,522,500	138,409	0.35	0.25
39	Sunrise Realty (I001078)	11.0	1,165,300	105,936	0.35	0.19
40	Premier Realty of Acadiana LLC (I001172)	11.0	995,750	90,523	0.35	0.16

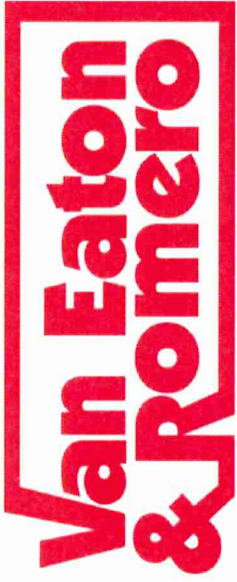
41 Parish Realty Acadiana (I001178)	10.0	1,230,300	123,030	0.32	0.20
42 Sam Robertson Real Estate Co (I000214)	10.0	932,000	93,200	0.32	0.15
43 Cachet Real Estate, LLC (I001111)	9.5	1,198,100	126,116	0.30	0.20
44 Cindy Herring Real Estate (I001038)	9.0	1,073,000	119,222	0.29	0.18
45 Savvy Team Realty, LLC (I001123)	9.0	757,849	84,205	0.29	0.12
46 Garber-Seaux Real Estate LLC (I001132)	8.0	1,695,000	211,875	0.25	0.28
47 Majestic Realty & Investments LLC (I001173)	8.0	990,300	123,788	0.25	0.16
48 James Real Estate (I000925)	8.0	945,510	118,189	0.25	0.16
49 Kathy Dyson Realty (I001105)	8.0	875,500	109,438	0.25	0.14
50 Robins Real Estate, LLC (I001120)	8.0	703,600	87,950	0.25	0.12
51 Bon Aimee Realty (I001189)	8.0	434,679	54,335	0.25	0.07
52 Platinum Realty (I001092)	7.0	1,015,000	145,000	0.22	0.17
53 Atlas Realty of Acadiana (I001119)	7.0	891,000	127,286	0.22	0.15
54 Core Realty (I000061)	7.0	870,500	124,357	0.22	0.14
55 Rome Realty (I001106)	6.0	3,450,832	575,139	0.19	0.57
56 A.L.C. Real Estate (I000016)	6.0	1,067,000	177,833	0.19	0.18
57 NextHome Cutting Edge Realty (I001236)	6.0	882,500	147,083	0.19	0.14
58 Cajun Real Estate (I000975)	6.0	417,100	69,517	0.19	0.07
59 Hargroder Real Estate Group (I001199)	5.0	747,000	149,400	0.16	0.12
60 Thibodeaux Reed Realty, LLC (I001190)	5.0	644,400	128,880	0.16	0.11
61 Broussard Realty & Appraisal (I001000)	5.0	365,600	73,120	0.16	0.06
62 Roberson Realty (I001122)	5.0	329,000	65,800	0.16	0.05
63 LA Real Estate and Appraisal (I001032)	4.0	1,107,900	276,975	0.13	0.18
64 Christe Dailey Realty (I000917)	4.0	734,000	183,500	0.13	0.12
65 Duncan Realty Professionals, LLC (I001217)	4.0	554,499	138,625	0.13	0.09
66 Thomson Real Estate (I000967)	4.0	520,000	130,000	0.13	0.09
67 Sky Universal Realty LLC (I001194)	4.0	467,900	116,975	0.13	0.08
68 McGinn Real Estate Agency (I000911)	4.0	378,150	94,538	0.13	0.06
69 A. Reaux Real Estate, LLC (I001079)	4.0	357,800	89,450	0.13	0.06
70 Williams Realty Group (I000977)	4.0	254,700	63,675	0.13	0.04
71 CJS Custom Builders, LLC (I001227)	3.0	1,502,000	500,667	0.10	0.25
72 Venus Realty Corporation (I000155)	3.0	1,200,900	400,300	0.10	0.20
73 Home Realty of Acadiana (I000996)	3.0	604,700	201,567	0.10	0.10
74 Frontline Real Estate Group (I001148)	3.0	463,000	154,333	0.10	0.08
75 Michael Doran R. E., LLC (I001159)	3.0	352,500	117,500	0.10	0.06
76 Guidry & Co. Real Estate, Inc. (I000109)	3.0	212,000	70,667	0.10	0.03
77 Real Broker, LLC (I001229)	2.5	460,950	184,380	0.08	0.08
78 Cornerstone Realty (I000210)	2.0	840,850	420,425	0.06	0.14
79 Spectrum Real Estate (I000032)	2.0	544,000	272,000	0.06	0.09
80 PMI Integrity Properties (I001195)	2.0	433,000	216,500	0.06	0.07
81 Magnolia Property Investments, LLC (I001041)	2.0	415,000	207,500	0.06	0.07
82 Beclon Real Estate (I001130)	2.0	384,000	192,000	0.06	0.06
83 Realty USA, Inc. (I001180)	2.0	311,600	155,800	0.06	0.05
84 Titan Real Estate Services, LLC (I001110)	2.0	299,500	149,750	0.06	0.05
85 David Landry Real Estate, LLC (I001066)	2.0	276,900	138,450	0.06	0.05
86 GrandMark Realty, LLC (I001068)	2.0	270,000	135,000	0.06	0.04
87 Legacy Real Estate Services (I000955)	2.0	258,000	129,000	0.06	0.04
88 Magnolia Real Estate & Constru (I000080)	2.0	227,500	113,750	0.06	0.04
89 Champs Real Estate & Prop. Mgt (I001156)	2.0	201,000	100,500	0.06	0.03
90 Credeur Properties (I000095)	2.0	185,000	92,500	0.06	0.03
91 Camelot Realty (I000038)	2.0	132,500	66,250	0.06	0.02
92 BG Realty & Management, LLC (I001184)	2.0	120,400	60,200	0.06	0.02
93 JL Real Estate, LLC (I001091)	1.5	224,000	149,333	0.05	0.04
94 Old South Realty (I000083)	1.0	202,200	202,200	0.03	0.03
95 Fogleman and Fruge Realty, LLC (I000948)	1.0	200,000	200,000	0.03	0.03
96 M & R Properties (I000099)	1.0	172,998	172,998	0.03	0.03
97 Hebert Properties (I000216)	1.0	172,000	172,000	0.03	0.03

8/6/2018

Market Penetration/Saturation

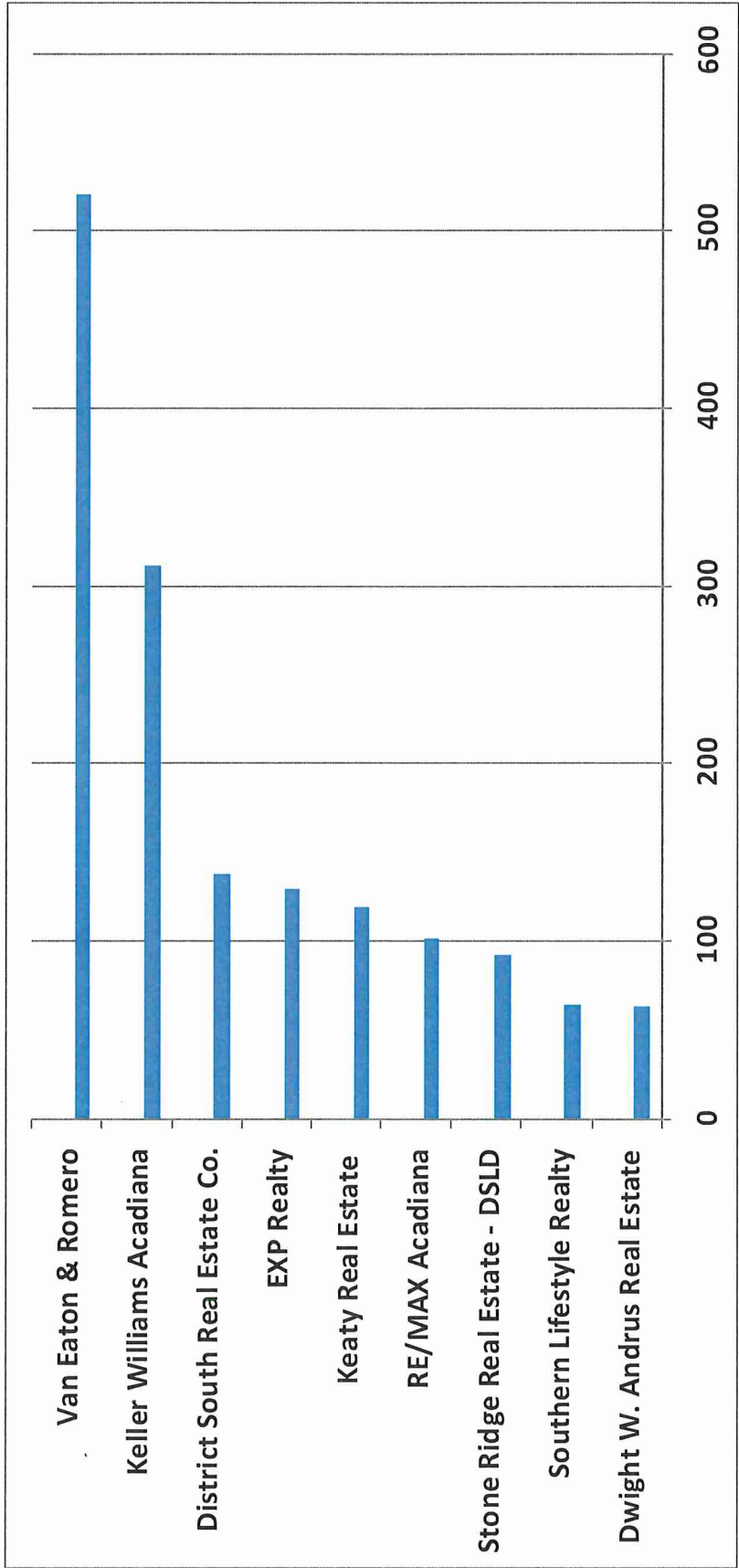
98 1 Percent Lists (I001232)	1.0	170,000	170,000	0.03	0.03
99 PROREE, LLC (I001150)	1.0	167,000	167,000	0.03	0.03
100 FSBOgizmo.com (I001222)	1.0	165,000	165,000	0.03	0.03
101 Rhodes Realty, LLC (I001240)	1.0	165,000	165,000	0.03	0.03
102 Darby & Associates (I000077)	1.0	130,000	130,000	0.03	0.02
103 Riverstone Realty LLC (I001025)	1.0	120,000	120,000	0.03	0.02
104 Keller Williams Cenla Partners (I001095)	1.0	113,000	113,000	0.03	0.02
105 The Real Estate Store Inc. (I001214)	1.0	95,000	95,000	0.03	0.02
106 Core Property Consultants, LLC (I001226)	1.0	91,000	91,000	0.03	0.01
107 Elite Realty Group Int'l LLC (I001118)	1.0	90,000	90,000	0.03	0.01
108 Realty One, Inc. (I000070)	1.0	85,000	85,000	0.03	0.01
109 Chase Group Realty, LLC (I001183)	1.0	75,000	75,000	0.03	0.01
110 Better Homes, Ranches & Properties (I001016)	1.0	70,000	70,000	0.03	0.01
111 Acadiana Metro Realty (I001037)	1.0	60,000	60,000	0.03	0.01
112 Innovative Real Estate Consult (I001219)	1.0	30,000	30,000	0.03	0.00
113 Engel & Voelkers Lake Charles (I001134)	0.5	152,500	305,000	0.02	0.03
Totals:	3145.0	608,713,941.94	193,549.74	100%	100%

Information is deemed to be reliable, but is not guaranteed. See [copyright notice](#).



A LATTER & BLUM COMPANY ERA

Closed Single Family Listing Sides – Lafayette Parish January – July 2018



Market Penetration Report By Companies and Offices

Listing Companies/Offices

Status: Sold

Search Parameters: Property type Residential; Parish of 'Lafayette'.

As of Monday, August 6, 2018 3:31:46 PM

Date Range: 1/1/2018 to 7/31/2018

Number and Volume Calculated By Sides

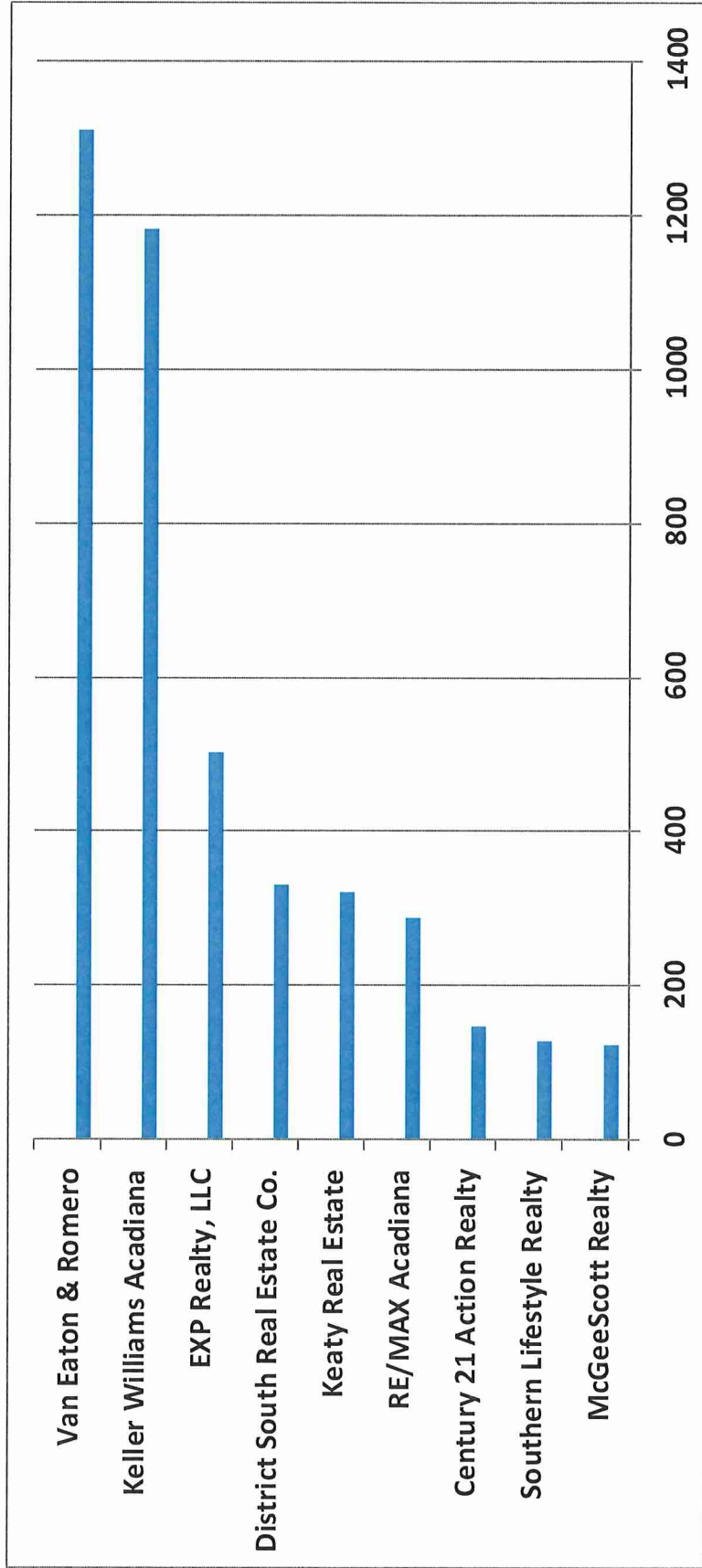
Rank	Name	Sides	Volume	Average	% Total: Number	% Total: Volume
1	Van Eaton & Romero (I001163)	521.0	134,946,252	259,014	25.38	29.08
2	Keller Williams Realty Acadiana (I000906)	312.0	59,261,711	189,941	15.20	12.77
3	District South Real Estate Co. (I001224)	138.0	31,365,333	227,285	6.72	6.76
4	EXP Realty, LLC (exprealty)	130.0	28,622,859	220,176	6.33	6.17
5	Keaty Real Estate Company (I000932)	119.0	31,497,118	264,682	5.80	6.79
6	RE/MAX Acadiana (I000020)	102.0	21,668,680	212,438	4.97	4.67
7	Stone Ridge Real Estate (I001089)	92.0	19,997,779	217,367	4.48	4.31
8	Southern Lifestyle Realty, LLC (I001043)	64.0	19,942,441	311,601	3.12	4.30
9	Dwight W. Andrus Real Est, LLC (I000004)	63.0	18,991,260	301,449	3.07	4.09
10	Century 21 Action Realty (I001065)	52.0	6,340,133	121,926	2.53	1.37
11	Lamplighter Realty, LLC (I001186)	43.0	9,479,295	220,449	2.09	2.04
12	Cicero Realty LLC (I001234)	34.0	7,386,735	217,257	1.66	1.59
13	HUNCO Real Estate (I001141)	26.0	5,368,700	206,488	1.27	1.16
14	Reliance Real Estate Group (I001039)	23.0	6,548,530	284,719	1.12	1.41
15	Steve Stigall (I001133)	23.0	4,405,348	191,537	1.12	0.95
16	Dream Home Realty, LLC (I001181)	21.0	4,103,125	195,387	1.02	0.88
17	Engel & Voelkers Lafayette (I000944)	16.5	4,560,700	276,406	0.80	0.98
18	Trahan Real Estate Group (I001137)	16.0	3,041,100	190,069	0.78	0.66
19	Gateway Realty, Inc. (I000062)	15.0	1,397,183	93,146	0.73	0.30
20	ReHive, LLC (I001228)	12.5	2,273,537	181,883	0.61	0.49
21	Choice Realty (I000991)	12.0	3,659,100	304,925	0.58	0.79
22	Real Estate de Louisiane (I000040)	12.0	2,139,400	178,283	0.58	0.46
23	Red Door Realty Acadiana (I001187)	12.0	1,702,900	141,908	0.58	0.37
24	Non-Mbr Office/Seller (I90001)	10.0	2,502,500	250,250	0.49	0.54
25	Goldie Locks Realty LLC (I001197)	10.0	1,864,500	186,450	0.49	0.40
26	McGeeScott Realty (I001196)	9.0	1,948,500	216,500	0.44	0.42
27	Brandon E. Breaux Real Estate (I000979)	9.0	1,048,900	116,544	0.44	0.23
28	Mirian Real Estate (I000081)	8.0	2,015,750	251,969	0.39	0.43
29	RealHome Services & Solutions (I001124)	8.0	646,781	80,848	0.39	0.14
30	Cachet Real Estate, LLC (I001111)	7.5	857,100	114,280	0.37	0.18
31	Rome Realty (I001106)	6.0	3,450,832	575,139	0.29	0.74
32	Garber-Seaux Real Estate LLC (I001132)	6.0	1,413,000	235,500	0.29	0.30
33	Gauthier Real Estate, Inc. (I000036)	6.0	1,010,100	168,350	0.29	0.22
34	Majestic Realty & Investments LLC (I001173)	6.0	797,400	132,900	0.29	0.17
35	NextHome Cutting Edge Realty (I001236)	5.0	742,500	148,500	0.24	0.16
36	Atlas Realty of Acadiana (I001119)	5.0	738,000	147,600	0.24	0.16
37	Rayne Realty Co, Inc (I000111)	4.0	818,000	204,500	0.19	0.18
38	Duncan Realty Professionals, LLC (I001217)	4.0	554,499	138,625	0.19	0.12
39	Savvy Team Realty, LLC (I001123)	4.0	441,000	110,250	0.19	0.10
40	A. Reaux Real Estate, LLC (I001079)	4.0	357,800	89,450	0.19	0.08

41	Williams Realty Group (I000977)	4.0	254,700	63,675	0.19	0.05
42	CJS Custom Builders, LLC (I001227)	3.0	1,502,000	500,667	0.15	0.32
43	Venus Realty Corporation (I000155)	3.0	1,200,900	400,300	0.15	0.26
44	Hargroder Real Estate Group (I001199)	3.0	578,000	192,667	0.15	0.12
45	Parish Realty Acadiana (I001178)	3.0	561,000	187,000	0.15	0.12
46	Frontline Real Estate Group (I001148)	3.0	463,000	154,333	0.15	0.10
47	Thibodeaux Reed Realty, LLC (I001190)	3.0	304,500	101,500	0.15	0.07
48	Cornerstone Realty (I000210)	2.0	840,850	420,425	0.10	0.18
49	Spectrum Real Estate (I000032)	2.0	544,000	272,000	0.10	0.12
50	PMI Integrity Properties (I001195)	2.0	433,000	216,500	0.10	0.09
51	Magnolia Property Investments, LLC (I001041)	2.0	415,000	207,500	0.10	0.09
52	Your Southern Real Estate Co. (I001135)	2.0	385,000	192,500	0.10	0.08
53	Beclon Real Estate (I001130)	2.0	384,000	192,000	0.10	0.08
54	Realty USA, Inc. (I001180)	2.0	311,600	155,800	0.10	0.07
55	Titan Real Estate Services, LLC (I001110)	2.0	299,500	149,750	0.10	0.06
56	McGinn Real Estate Agency (I000911)	2.0	296,650	148,325	0.10	0.06
57	Caffery Real Estate, Inc. (I000915)	2.0	283,050	141,525	0.10	0.06
58	GrandMark Realty, LLC (I001068)	2.0	270,000	135,000	0.10	0.06
59	Legacy Real Estate Services (I000955)	2.0	258,000	129,000	0.10	0.06
60	Home Realty of Acadiana (I000996)	2.0	213,700	106,850	0.10	0.05
61	Sam Robertson Real Estate Co (I000214)	2.0	213,000	106,500	0.10	0.05
62	Champs Real Estate & Prop. Mgt (I001156)	2.0	201,000	100,500	0.10	0.04
63	BG Realty & Management, LLC (I001184)	2.0	120,400	60,200	0.10	0.03
64	Real Broker, LLC (I001229)	1.5	263,950	175,967	0.07	0.06
65	A.L.C. Real Estate (I000016)	1.0	285,000	285,000	0.05	0.06
66	Sky Universal Realty LLC (I001194)	1.0	247,900	247,900	0.05	0.05
67	Kathy Dyson Realty (I001105)	1.0	208,000	208,000	0.05	0.04
68	Old South Realty (I000083)	1.0	202,200	202,200	0.05	0.04
69	Hebert Properties (I000216)	1.0	172,000	172,000	0.05	0.04
70	1 Percent Lists (I001232)	1.0	170,000	170,000	0.05	0.04
71	PROREE, LLC (I001150)	1.0	167,000	167,000	0.05	0.04
72	FSBOgizmo.com (I001222)	1.0	165,000	165,000	0.05	0.04
73	Michael Doran R. E., LLC (I001159)	1.0	165,000	165,000	0.05	0.04
74	Rhodes Realty, LLC (I001240)	1.0	165,000	165,000	0.05	0.04
75	David Landry Real Estate, LLC (I001066)	1.0	148,900	148,900	0.05	0.03
76	Darby & Associates (I000077)	1.0	130,000	130,000	0.05	0.03
77	LA Real Estate and Appraisal (I001032)	1.0	116,000	116,000	0.05	0.02
78	New Investors Inc (I000935)	1.0	115,000	115,000	0.05	0.02
79	Century 21 DCG/Aguillard-Eunice (I001063)	1.0	113,400	113,400	0.05	0.02
80	Keller Williams Cenla Partners (I001095)	1.0	113,000	113,000	0.05	0.02
81	The Real Estate Store Inc. (I001214)	1.0	95,000	95,000	0.05	0.02
82	James Real Estate (I000925)	1.0	75,010	75,010	0.05	0.02
83	Chase Group Realty, LLC (I001183)	1.0	75,000	75,000	0.05	0.02
84	Better Homes, Ranches & Properties (I001016)	1.0	70,000	70,000	0.05	0.02
85	Guidry & Co. Real Estate, Inc. (I000109)	1.0	65,000	65,000	0.05	0.01
86	Acadiana Metro Realty (I001037)	1.0	60,000	60,000	0.05	0.01
87	Century 21 DCG/Aguillard-Opel (I000987)	1.0	55,000	55,000	0.05	0.01
88	Credeur Properties (I000095)	1.0	40,000	40,000	0.05	0.01
89	Innovative Real Estate Consult (I001219)	1.0	30,000	30,000	0.05	0.01
90	Realty of Acadiana, LLC (I001193)	1.0	21,000	21,000	0.05	0.00
91	Engel & Voelkers Lake Charles (I001134)	0.5	152,500	305,000	0.02	0.03
92	JL Real Estate, LLC (I001091)	0.5	105,000	210,000	0.02	0.02
Totals:		2053.0	464,030,094.18	226,025.37	100%	100%

Information is deemed to be reliable, but is not guaranteed. See [copyright notice](#).



Closed Single Family Listing or Selling Sides
All GEO Areas
 January – July 2018



Market Penetration Report By Companies and Offices

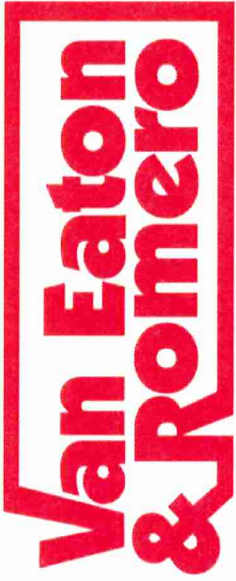
Listing or Selling Companies/Offices
 Status: Sold
 Search Parameters: Property type Residential;
 As of Monday, August 6, 2018 3:33:43 PM
 Date Range: 1/1/2018 to 7/31/2018
 Number and Volume Calculated By Sides

Rank	Name	Sides	Volume	Average	% Total: Number	% Total: Volume
1	Van Eaton & Romero (I001163)	1310.0	305,828,524	233,457	20.83	25.12
2	Keller Williams Realty Acadiana (I000906)	1182.0	211,973,069	179,334	18.79	17.41
3	EXP Realty, LLC (exprealty)	501.5	91,978,720	183,407	7.97	7.56
4	District South Real Estate Co. (I001224)	331.0	71,263,458	215,297	5.26	5.85
5	Keaty Real Estate Company (I000932)	320.0	79,603,226	248,760	5.09	6.54
6	RE/MAX Acadiana (I000020)	287.0	56,630,721	197,320	4.56	4.65
7	Century 21 Action Realty (I001065)	146.0	16,733,817	114,615	2.32	1.37
8	Southern Lifestyle Realty, LLC (I001043)	127.0	39,831,637	313,635	2.02	3.27
9	McGeeScott Realty (I001196)	122.0	21,826,310	178,904	1.94	1.79
10	Stone Ridge Real Estate (I001089)	112.0	24,281,364	216,798	1.78	1.99
11	Non-Mbr Office/Seller (I90001)	107.5	19,223,730	178,825	1.71	1.58
12	Dwight W. Andrus Real Est, LLC (I000004)	97.0	28,068,885	289,370	1.54	2.31
13	Dream Home Realty, LLC (I001181)	93.0	13,672,666	147,018	1.48	1.12
14	HUNCO Real Estate (I001141)	68.0	14,127,179	207,753	1.08	1.16
15	Brandon E. Breaux Real Estate (I000979)	65.0	4,905,180	75,464	1.03	0.40
16	Lampighter Realty, LLC (I001186)	61.0	13,057,465	214,057	0.97	1.07
17	Century 21 DCG/Aguillard-Eunice (I001063)	54.0	4,892,326	90,599	0.86	0.40
18	RE/MAX Rice Realty (I001103)	51.0	4,807,800	94,271	0.81	0.39
19	Caffery Real Estate, Inc. (I000915)	51.0	4,637,618	90,934	0.81	0.38
20	Parish Realty Acadiana (I001178)	47.0	6,894,913	146,700	0.75	0.57
21	Cicero Realty LLC (I001234)	42.0	9,139,175	217,599	0.67	0.75
22	Red Door Realty Acadiana (I001187)	42.0	6,630,805	157,876	0.67	0.54
23	Century 21 DCG/Aguillard-Opel (I000987)	39.0	3,870,892	99,254	0.62	0.32
24	Engel & Voelkers Lafayette (I000944)	38.5	9,604,800	249,475	0.61	0.79
25	Trahan Real Estate Group (I001137)	37.0	7,218,900	195,105	0.59	0.59
26	Gateway Realty, Inc. (I000062)	35.0	2,784,383	79,554	0.56	0.23
27	ReHive, LLC (I001228)	32.5	6,389,034	196,586	0.52	0.52
28	Your Southern Real Estate Co. (I001135)	30.0	3,551,665	118,389	0.48	0.29
29	Realty of Acadiana, LLC (I001193)	28.0	1,626,351	58,084	0.45	0.13
30	Mirian Real Estate (I000081)	27.0	5,310,449	196,683	0.43	0.44
31	Rayne Realty Co, Inc (I000111)	26.5	3,241,600	122,325	0.42	0.27
32	Reliance Real Estate Group (I001039)	26.0	6,946,780	267,184	0.41	0.57
33	Goldie Locks Realty LLC (I001197)	26.0	4,159,200	159,969	0.41	0.34
34	NextHome Cutting Edge Realty (I001236)	25.0	4,382,850	175,314	0.40	0.36
35	Steve Stigall (I001133)	24.0	4,613,848	192,244	0.38	0.38
36	Real Estate de Louisiane (I000040)	21.0	3,350,300	159,538	0.33	0.28
37	Sunrise Realty (I001078)	21.0	2,338,450	111,355	0.33	0.19
38	Real Broker, LLC (I001229)	20.5	3,434,390	167,531	0.33	0.28
39	Cachet Real Estate, LLC (I001111)	20.5	2,814,500	137,293	0.33	0.23
40	Majestic Realty & Investments LLC (I001173)	20.0	2,458,785	122,939	0.32	0.20

41 Premier Realty of Acadiana LLC (I001172)	20.0	1,834,200	91,710	0.32	0.15
42 Sam Robertson Real Estate Co (I000214)	19.5	2,311,900	118,559	0.31	0.19
43 Guidry & Co. Real Estate, Inc. (I000109)	19.0	2,244,218	118,117	0.30	0.18
44 Cindy Herring Real Estate (I001038)	19.0	1,931,375	101,651	0.30	0.16
45 Gauthier Real Estate, Inc. (I000036)	18.0	2,648,900	147,161	0.29	0.22
46 Kathy Dyson Realty (I001105)	17.0	2,802,800	164,871	0.27	0.23
47 New Investors Inc (I000935)	17.0	1,270,300	74,724	0.27	0.10
48 Bon Aimee Realty (I001189)	17.0	914,358	53,786	0.27	0.08
49 Savvy Team Realty, LLC (I001123)	16.0	1,554,999	97,187	0.25	0.13
50 Choice Realty (I000991)	15.0	4,619,100	307,940	0.24	0.38
51 Atlas Realty of Acadiana (I001119)	15.0	2,090,900	139,393	0.24	0.17
52 Hargroder Real Estate Group (I001199)	14.0	3,113,196	222,371	0.22	0.26
53 A.L.C. Real Estate (I000016)	14.0	3,030,600	216,471	0.22	0.25
54 Platinum Realty (I001092)	14.0	2,525,900	180,421	0.22	0.21
55 Robins Real Estate, LLC (I001120)	14.0	1,511,200	107,943	0.22	0.12
56 Thibodeaux Reed Realty, LLC (I001190)	14.0	1,382,375	98,741	0.22	0.11
57 Garber-Seaux Real Estate LLC (I001132)	13.0	2,670,500	205,423	0.21	0.22
58 James Real Estate (I000925)	13.0	2,383,020	183,309	0.21	0.20
59 Duncan Realty Professionals, LLC (I001217)	13.0	1,683,699	129,515	0.21	0.14
60 Christe Dailey Realty (I000917)	12.0	2,166,730	180,561	0.19	0.18
61 RealHome Services & Solutions (I001124)	12.0	783,723	65,310	0.19	0.06
62 Williams Realty Group (I000977)	11.0	1,126,700	102,427	0.17	0.09
63 Frontline Real Estate Group (I001148)	10.0	1,570,900	157,090	0.16	0.13
64 Thomson Real Estate (I000967)	10.0	1,335,000	133,500	0.16	0.11
65 Core Realty (I000061)	10.0	1,281,500	128,150	0.16	0.11
66 Sky Universal Realty LLC (I001194)	10.0	1,122,400	112,240	0.16	0.09
67 Roberson Realty (I001122)	10.0	759,800	75,980	0.16	0.06
68 Rome Realty (I001106)	9.0	4,841,484	537,943	0.14	0.40
69 LA Real Estate and Appraisal (I001032)	9.0	1,948,900	216,544	0.14	0.16
70 A. Reaux Real Estate, LLC (I001079)	9.0	1,537,140	170,793	0.14	0.13
71 Broussard Realty & Appraisal (I001000)	9.0	993,600	110,400	0.14	0.08
72 Better Homes, Ranches & Properties (I001016)	9.0	967,950	107,550	0.14	0.08
73 Cajun Real Estate (I000975)	8.0	605,100	75,638	0.13	0.05
74 David Landry Real Estate, LLC (I001066)	7.0	1,239,500	177,071	0.11	0.10
75 Legacy Real Estate Services (I000955)	7.0	1,021,600	145,943	0.11	0.08
76 Beclon Real Estate (I001130)	6.0	1,185,800	197,633	0.10	0.10
77 Realty One, Inc. (I000070)	6.0	729,900	121,650	0.10	0.06
78 McGinn Real Estate Agency (I000911)	5.5	428,900	77,982	0.09	0.04
79 Cornerstone Realty (I000210)	5.0	1,541,700	308,340	0.08	0.13
80 Michael Doran R. E., LLC (I001159)	5.0	577,500	115,500	0.08	0.05
81 Venus Realty Corporation (I000155)	4.0	1,605,900	401,475	0.06	0.13
82 PMI Integrity Properties (I001195)	4.0	1,184,000	296,000	0.06	0.10
83 Home Realty of Acadiana (I000996)	4.0	1,089,700	272,425	0.06	0.09
84 Spectrum Real Estate (I000032)	4.0	1,068,000	267,000	0.06	0.09
85 GrandMark Realty, LLC (I001068)	4.0	589,400	147,350	0.06	0.05
86 Champs Real Estate & Prop. Mgt (I001156)	4.0	312,500	78,125	0.06	0.03
87 Engel & Voelkers Lake Charles (I001134)	3.5	1,097,000	313,429	0.06	0.09
88 Camelot Realty (I000038)	3.5	232,500	66,429	0.06	0.02
89 CJS Custom Builders, LLC (I001227)	3.0	1,502,000	500,667	0.05	0.12
90 Chase Group Realty, LLC (I001183)	3.0	990,400	330,133	0.05	0.08
91 Magnolia Property Investments, LLC (I001041)	3.0	594,000	198,000	0.05	0.05
92 PROREE, LLC (I001150)	3.0	554,000	184,667	0.05	0.05
93 1 Percent Lists (I001232)	3.0	528,000	176,000	0.05	0.04
94 Titan Real Estate Services, LLC (I001110)	3.0	422,500	140,833	0.05	0.03
95 Credeur Properties (I000095)	3.0	330,000	110,000	0.05	0.03
96 BG Realty & Management, LLC (I001184)	3.0	131,800	43,933	0.05	0.01
97 M & R Properties (I000099)	2.0	495,998	247,999	0.03	0.04

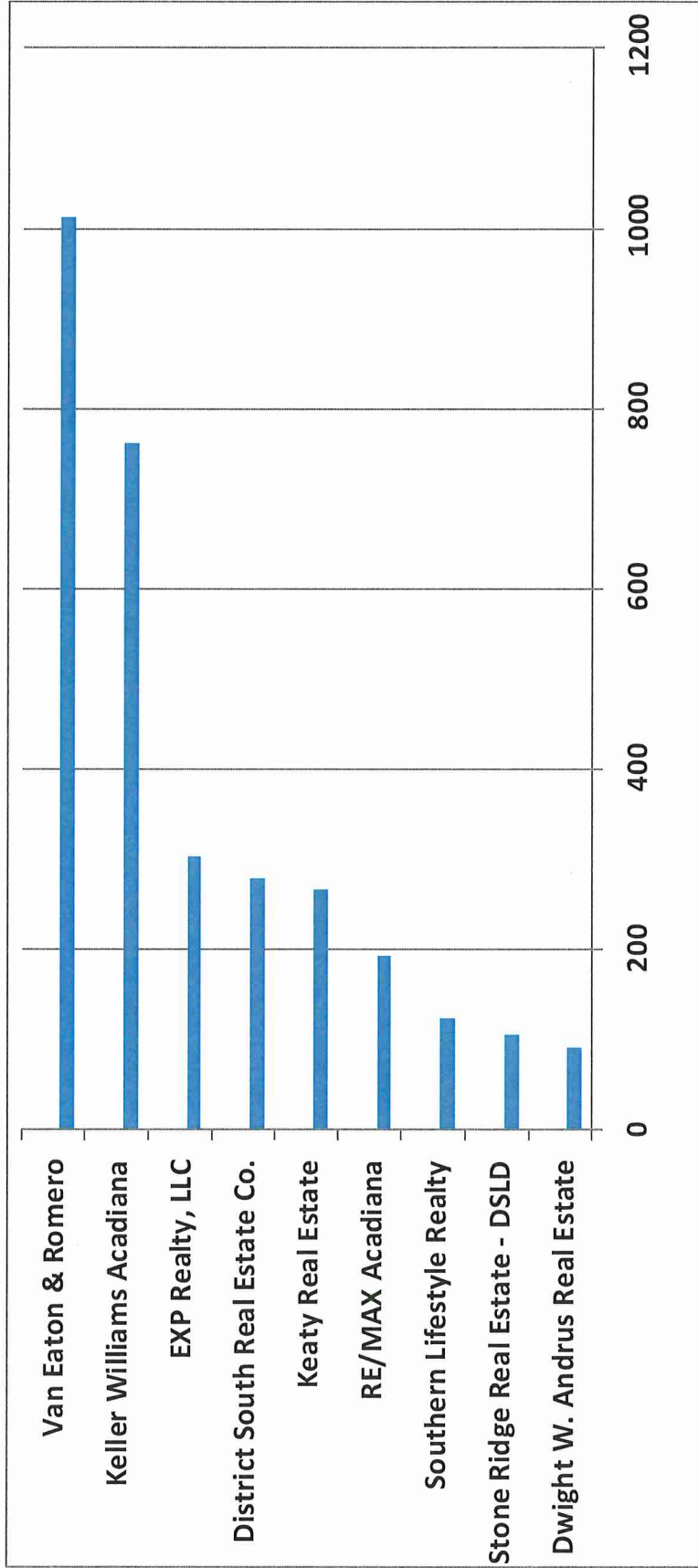
98 Fogleman and Fruge Realty, LLC (I000948)	2.0	435,000	217,500	0.03	0.04
99 Old South Realty (I000083)	2.0	422,200	211,100	0.03	0.03
100 Ron J. Gaubert Realtors (I000984)	2.0	417,000	208,500	0.03	0.03
101 Darby & Associates (I000077)	2.0	397,750	198,875	0.03	0.03
102 The Real Estate Store Inc. (I001214)	2.0	365,000	182,500	0.03	0.03
103 Keller Williams Cenla Partners (I001095)	2.0	345,000	172,500	0.03	0.03
104 Realty USA, Inc. (I001180)	2.0	311,600	155,800	0.03	0.03
105 Riverstone Realty LLC (I001025)	2.0	240,000	120,000	0.03	0.02
106 Magnolia Real Estate & Constru (I000080)	2.0	227,500	113,750	0.03	0.02
107 JL Real Estate, LLC (I001091)	1.5	224,000	149,333	0.02	0.02
108 Stirling Properties, Inc. (I000973)	1.0	399,000	399,000	0.02	0.03
109 MPW Properties (I001205)	1.0	367,000	367,000	0.02	0.03
110 Point Group Realty (I001241)	1.0	270,500	270,500	0.02	0.02
111 The George Group, LLC (I001215)	1.0	229,500	229,500	0.02	0.02
112 Veterans Realty Group (I001145)	1.0	203,000	203,000	0.02	0.02
113 Hebert Properties (I000216)	1.0	172,000	172,000	0.02	0.01
114 Core Real Estate Agency (I001188)	1.0	169,000	169,000	0.02	0.01
115 FSBOgizmo.com (I001222)	1.0	165,000	165,000	0.02	0.01
116 Rhodes Realty, LLC (I001240)	1.0	165,000	165,000	0.02	0.01
117 Everland Realty of Louisiana L (I001202)	1.0	140,000	140,000	0.02	0.01
118 Advantage Realty, LLC (I000965)	1.0	138,000	138,000	0.02	0.01
119 Pequod, Inc. (I000910)	1.0	115,000	115,000	0.02	0.01
120 Core Property Consultants, LLC (I001226)	1.0	91,000	91,000	0.02	0.01
121 Elite Realty Group Int'l LLC (I001118)	1.0	90,000	90,000	0.02	0.01
122 Marquis Realty Group, LLC (I001044)	1.0	64,000	64,000	0.02	0.01
123 Acadiana Metro Realty (I001037)	1.0	60,000	60,000	0.02	0.00
124 PrimeVue (I001127)	1.0	52,000	52,000	0.02	0.00
125 Innovative Real Estate Consult (I001219)	1.0	30,000	30,000	0.02	0.00
Totals:	6290.0	1,217,427,883.88	193,549.74	100%	100%

Information is deemed to be reliable, but is not guaranteed. See [copyright notice](#).



A LATTE & BLUM COMPANY
ERA

Closed Single Family Listing or Selling Sides Lafayette Parish January – July 2018



Market Penetration Report By Companies and Offices

Listing or Selling Companies/Offices

Status: Sold

Search Parameters: Property type Residential; Parish of 'Lafayette'.

As of Monday, August 6, 2018 3:43:19 PM

Date Range: 1/1/2018 to 7/31/2018

Number and Volume Calculated By Sides

Rank	Name	Sides	Volume	Average	% Total: Number	% Total: Volume
1	Van Eaton & Romero (I001163)	1012.0	258,180,074	255,119	24.65	27.82
2	Keller Williams Realty Acadiana (I000906)	762.0	155,023,779	203,443	18.56	16.70
3	EXP Realty, LLC (exprealty)	303.0	63,123,976	208,330	7.38	6.80
4	District South Real Estate Co. (I001224)	278.0	63,337,344	227,832	6.77	6.82
5	Keaty Real Estate Company (I000932)	267.0	69,467,545	260,178	6.50	7.49
6	RE/MAX Acadiana (I000020)	193.0	41,935,596	217,283	4.70	4.52
7	Southern Lifestyle Realty, LLC (I001043)	123.0	38,718,037	314,781	3.00	4.17
8	Stone Ridge Real Estate (I001089)	106.0	23,074,064	217,680	2.58	2.49
9	Dwight W. Andrus Real Est, LLC (I000004)	91.0	26,573,985	292,022	2.22	2.86
10	Century 21 Action Realty (I001065)	86.0	11,585,304	134,713	2.09	1.25
11	Non-Mbr Office/Seller (I90001)	56.0	11,955,865	213,498	1.36	1.29
12	Lamplighter Realty, LLC (I001186)	52.0	11,592,065	222,924	1.27	1.25
13	HUNCO Real Estate (I001141)	47.0	10,925,580	232,459	1.14	1.18
14	Dream Home Realty, LLC (I001181)	42.0	8,289,845	197,377	1.02	0.89
15	Cicero Realty LLC (I001234)	38.0	8,325,190	219,084	0.93	0.90
16	Engel & Voelkers Lafayette (I000944)	34.5	8,865,300	256,965	0.84	0.96
17	Red Door Realty Acadiana (I001187)	34.0	5,663,305	166,568	0.83	0.61
18	Trahan Real Estate Group (I001137)	33.0	6,606,900	200,209	0.80	0.71
19	ReHive, LLC (I001228)	25.5	5,071,536	198,884	0.62	0.55
20	Reliance Real Estate Group (I001039)	25.0	6,621,780	264,871	0.61	0.71
21	McGeeScott Realty (I001196)	24.0	5,016,960	209,040	0.58	0.54
22	Steve Stigall (I001133)	24.0	4,613,848	192,244	0.58	0.50
23	Mirian Real Estate (I000081)	21.0	4,255,450	202,640	0.51	0.46
24	Goldie Locks Realty LLC (I001197)	19.0	3,296,500	173,500	0.46	0.36
25	Gateway Realty, Inc. (I000062)	19.0	1,928,183	101,483	0.46	0.21
26	Parish Realty Acadiana (I001178)	18.0	3,365,613	186,978	0.44	0.36
27	NextHome Cutting Edge Realty (I001236)	17.0	3,198,450	188,144	0.41	0.34
28	Real Estate de Louisiane (I000040)	16.0	2,622,400	163,900	0.39	0.28
29	Real Broker, LLC (I001229)	15.5	2,701,390	174,283	0.38	0.29
30	Majestic Realty & Investments LLC (I001173)	14.0	1,889,185	134,942	0.34	0.20
31	Choice Realty (I000991)	12.0	3,659,100	304,925	0.29	0.39
32	Atlas Realty of Acadiana (I001119)	12.0	1,852,900	154,408	0.29	0.20
33	Brandon E. Breaux Real Estate (I000979)	12.0	1,521,800	126,817	0.29	0.16
34	Cachet Real Estate, LLC (I001111)	11.5	1,680,600	146,139	0.28	0.18
35	Hargroder Real Estate Group (I001199)	11.0	2,459,196	223,563	0.27	0.26
36	Garber-Seaux Real Estate LLC (I001132)	11.0	2,388,500	217,136	0.27	0.26
37	Gauthier Real Estate, Inc. (I000036)	11.0	1,999,000	181,727	0.27	0.22
38	Duncan Realty Professionals, LLC (I001217)	11.0	1,600,999	145,545	0.27	0.17
39	A. Reaux Real Estate, LLC (I001079)	9.0	1,537,140	170,793	0.22	0.17
40	Rome Realty (I001106)	8.0	4,722,984	590,373	0.19	0.51

41	Frontline Real Estate Group (I001148)	8.0	1,423,400	177,925	0.19	0.15
42	Guidry & Co. Real Estate, Inc. (I000109)	8.0	1,242,300	155,288	0.19	0.13
43	Savvy Team Realty, LLC (I001123)	8.0	1,077,900	134,738	0.19	0.12
44	Williams Realty Group (I000977)	8.0	858,200	107,275	0.19	0.09
45	RealHome Services & Solutions (I001124)	8.0	646,781	80,848	0.19	0.07
46	Rayne Realty Co, Inc (I000111)	7.0	1,349,700	192,814	0.17	0.15
47	Legacy Real Estate Services (I000955)	7.0	1,021,600	145,943	0.17	0.11
48	Thibodeaux Reed Realty, LLC (I001190)	7.0	828,500	118,357	0.17	0.09
49	Beclon Real Estate (I001130)	6.0	1,185,800	197,633	0.15	0.13
50	Caffery Real Estate, Inc. (I000915)	6.0	949,750	158,292	0.15	0.10
51	Cornerstone Realty (I000210)	5.0	1,541,700	308,340	0.12	0.17
52	A.L.C. Real Estate (I000016)	5.0	1,277,800	255,560	0.12	0.14
53	David Landry Real Estate, LLC (I001066)	5.0	831,500	166,300	0.12	0.09
54	Sky Universal Realty LLC (I001194)	5.0	817,400	163,480	0.12	0.09
55	LA Real Estate and Appraisal (I001032)	5.0	745,000	149,000	0.12	0.08
56	Venus Realty Corporation (I000155)	4.0	1,605,900	401,475	0.10	0.17
57	PMI Integrity Properties (I001195)	4.0	1,184,000	296,000	0.10	0.13
58	Spectrum Real Estate (I000032)	4.0	1,068,000	267,000	0.10	0.12
59	Your Southern Real Estate Co. (I001135)	4.0	817,265	204,316	0.10	0.09
60	Sam Robertson Real Estate Co (I000214)	4.0	791,500	197,875	0.10	0.09
61	GrandMark Realty, LLC (I001068)	4.0	589,400	147,350	0.10	0.06
62	Champs Real Estate & Prop. Mgt (I001156)	4.0	312,500	78,125	0.10	0.03
63	CJS Custom Builders, LLC (I001227)	3.0	1,502,000	500,667	0.07	0.16
64	Chase Group Realty, LLC (I001183)	3.0	990,400	330,133	0.07	0.11
65	Kathy Dyson Realty (I001105)	3.0	652,900	217,633	0.07	0.07
66	Realty of Acadiana, LLC (I001193)	3.0	483,300	161,100	0.07	0.05
67	Titan Real Estate Services, LLC (I001110)	3.0	422,500	140,833	0.07	0.05
68	BG Realty & Management, LLC (I001184)	3.0	131,800	43,933	0.07	0.01
69	Engel & Voelkers Lake Charles (I001134)	2.5	997,000	398,800	0.06	0.11
70	Platinum Realty (I001092)	2.0	926,900	463,450	0.05	0.10
71	Old South Realty (I000083)	2.0	422,200	211,100	0.05	0.05
72	Ron J. Gaubert Realtors (I000984)	2.0	417,000	208,500	0.05	0.04
73	Magnolia Property Investments, LLC (I001041)	2.0	415,000	207,500	0.05	0.04
74	Darby & Associates (I000077)	2.0	397,750	198,875	0.05	0.04
75	The Real Estate Store Inc. (I001214)	2.0	365,000	182,500	0.05	0.04
76	Keller Williams Cenla Partners (I001095)	2.0	345,000	172,500	0.05	0.04
77	PROREE, LLC (I001150)	2.0	334,000	167,000	0.05	0.04
78	Michael Doran R. E., LLC (I001159)	2.0	330,000	165,000	0.05	0.04
79	Realty USA, Inc. (I001180)	2.0	311,600	155,800	0.05	0.03
80	McGinn Real Estate Agency (I000911)	2.0	296,650	148,325	0.05	0.03
81	Better Homes, Ranches & Properties (I001016)	2.0	239,000	119,500	0.05	0.03
82	Home Realty of Acadiana (I000996)	2.0	213,700	106,850	0.05	0.02
83	Realty One, Inc. (I000070)	2.0	169,900	84,950	0.05	0.02
84	James Real Estate (I000925)	2.0	150,020	75,010	0.05	0.02
85	Stirling Properties, Inc. (I000973)	1.0	399,000	399,000	0.02	0.04
86	MPW Properties (I001205)	1.0	367,000	367,000	0.02	0.04
87	M & R Properties (I000099)	1.0	323,000	323,000	0.02	0.03
88	Point Group Realty (I001241)	1.0	270,500	270,500	0.02	0.03
89	Broussard Realty & Appraisal (I001000)	1.0	255,000	255,000	0.02	0.03
90	The George Group, LLC (I001215)	1.0	229,500	229,500	0.02	0.02
91	Robins Real Estate, LLC (I001120)	1.0	203,500	203,500	0.02	0.02
92	Hebert Properties (I000216)	1.0	172,000	172,000	0.02	0.02
93	1 Percent Lists (I001232)	1.0	170,000	170,000	0.02	0.02
94	Core Real Estate Agency (I001188)	1.0	169,000	169,000	0.02	0.02
95	FSBOgizmo.com (I001222)	1.0	165,000	165,000	0.02	0.02
96	Rhodes Realty, LLC (I001240)	1.0	165,000	165,000	0.02	0.02
97	Everland Realty of Louisiana L (I001202)	1.0	140,000	140,000	0.02	0.02

8/6/2018

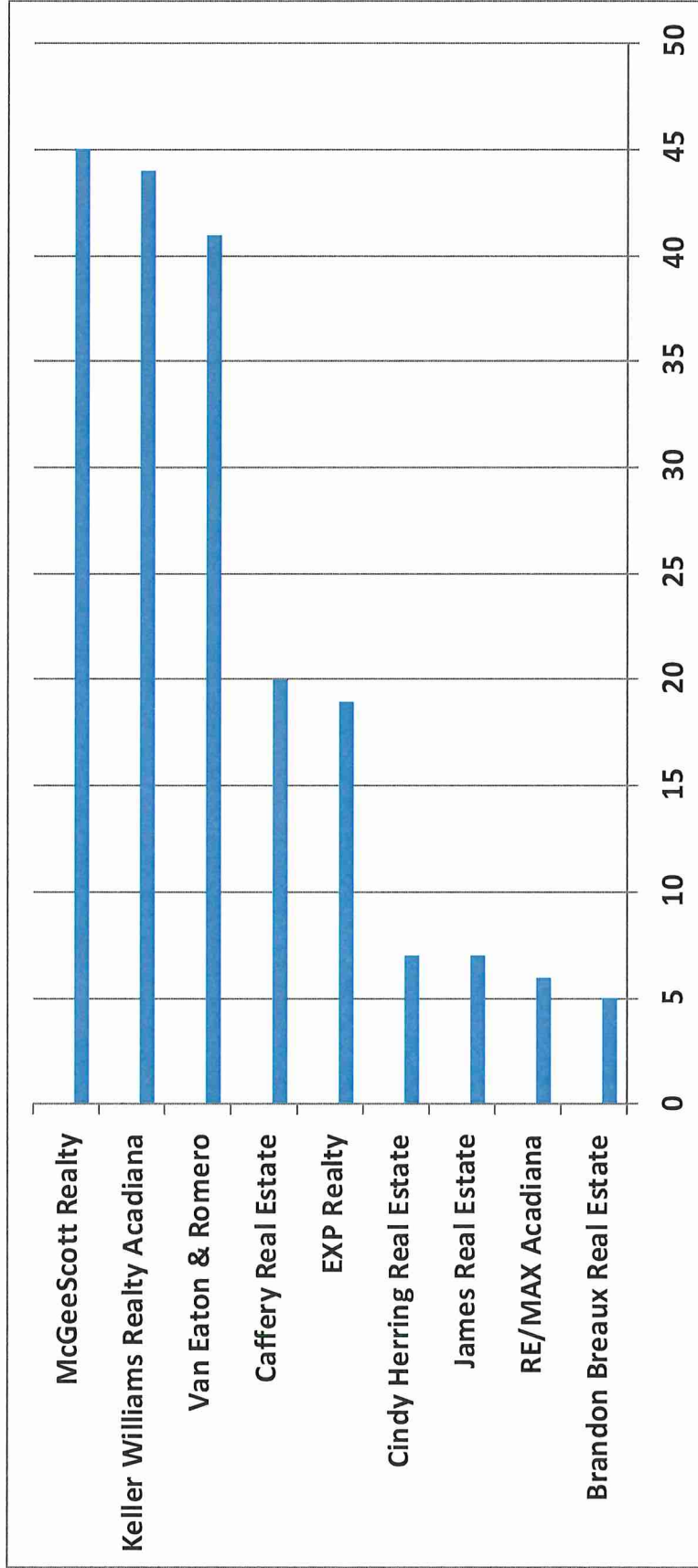
Market Penetration/Saturation

98 Advantage Realty, LLC (I000965)	1.0	138,000	138,000	0.02	0.01
99 RE/MAX Rice Realty (I001103)	1.0	133,500	133,500	0.02	0.01
100 Pequod, Inc. (I000910)	1.0	115,000	115,000	0.02	0.01
101 New Investors Inc (I000935)	1.0	115,000	115,000	0.02	0.01
102 Century 21 DCG/Aguillard-Eunice (I001063)	1.0	113,400	113,400	0.02	0.01
103 Cindy Herring Real Estate (I001038)	1.0	84,000	84,000	0.02	0.01
104 Marquis Realty Group, LLC (I001044)	1.0	64,000	64,000	0.02	0.01
105 Acadiana Metro Realty (I001037)	1.0	60,000	60,000	0.02	0.01
106 Century 21 DCG/Aguillard-Opel (I000987)	1.0	55,000	55,000	0.02	0.01
107 PrimeVue (I001127)	1.0	52,000	52,000	0.02	0.01
108 Credeur Properties (I000095)	1.0	40,000	40,000	0.02	0.00
109 Innovative Real Estate Consult (I001219)	1.0	30,000	30,000	0.02	0.00
110 JL Real Estate, LLC (I001091)	0.5	105,000	210,000	0.01	0.01
Totals:	4106.0	928,060,188.36	226,025.37	100%	100%

Information is deemed to be reliable, but is not guaranteed. See [copyright notice](#).



Closed Single Family Listing Sides – Iberia Parish January – July 2018



Market Penetration Report By Companies and Offices

Listing Companies/Offices

Status: Sold

Search Parameters: Property type Residential; Parish of 'Iberia'.

As of Monday, August 6, 2018 3:46:09 PM

Date Range: 1/1/2018 to 7/31/2018

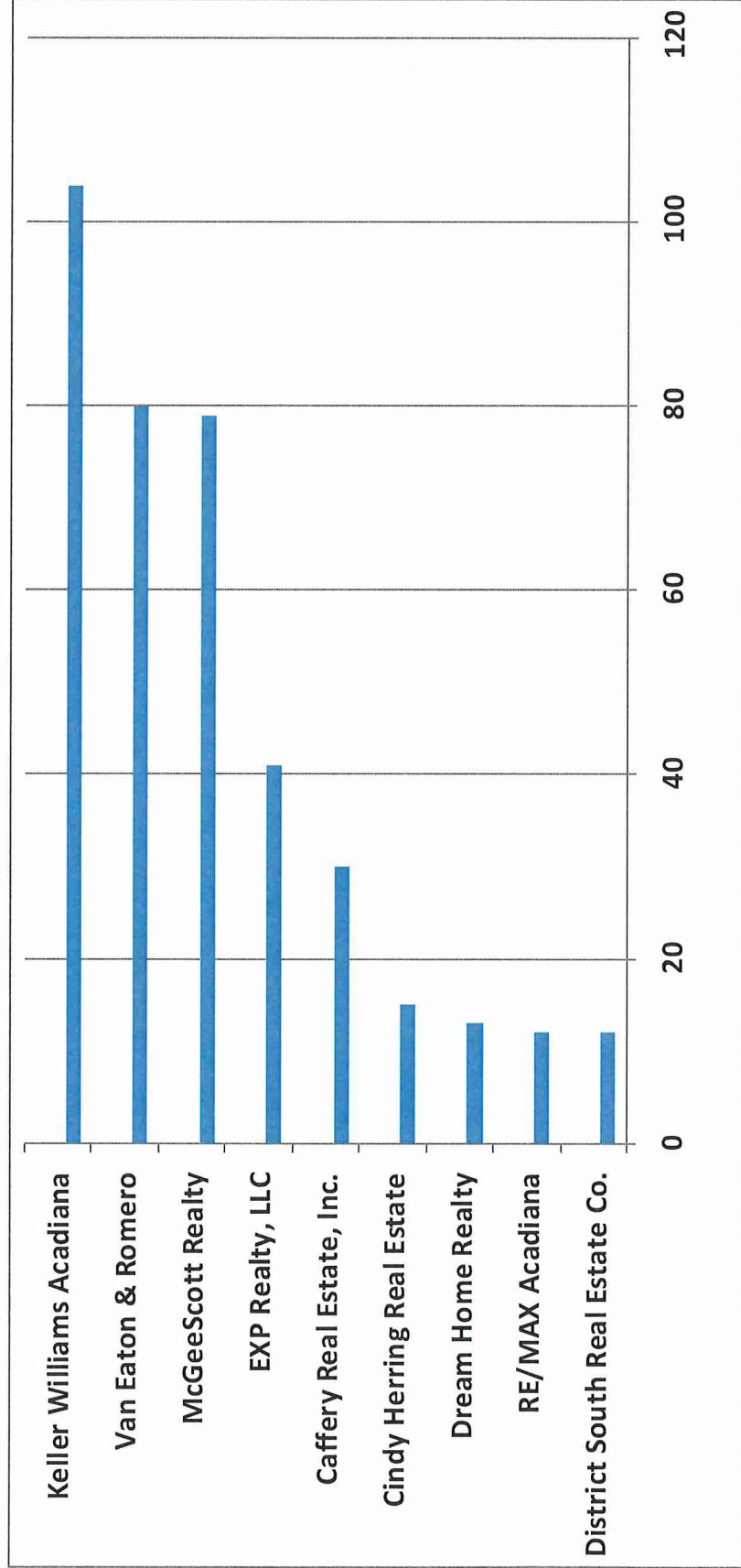
Number and Volume Calculated By Sides

Rank	Name	Sides	Volume	Average	% Total: Number	% Total: Volume
1	McGeeScott Realty (I001196)	45.0	6,952,500	154,500	20.00	21.85
2	Keller Williams Realty Acadiana (I000906)	44.0	7,193,828	163,496	19.56	22.61
3	Van Eaton & Romero (I001163)	41.0	6,226,462	151,865	18.22	19.57
4	Caffery Real Estate, Inc. (I000915)	20.0	1,862,050	93,102	8.89	5.85
5	EXP Realty, LLC (exprealty)	19.0	2,901,400	152,705	8.44	9.12
6	Cindy Herring Real Estate (I001038)	7.0	886,000	126,571	3.11	2.78
7	James Real Estate (I000925)	7.0	870,500	124,357	3.11	2.74
8	RE/MAX Acadiana (I000020)	6.0	809,775	134,962	2.67	2.54
9	Brandon E. Breaux Real Estate (I000979)	5.0	601,100	120,220	2.22	1.89
10	Century 21 Action Realty (I001065)	4.0	647,400	161,850	1.78	2.03
11	New Investors Inc (I000935)	4.0	285,000	71,250	1.78	0.90
12	District South Real Estate Co. (I001224)	3.0	373,500	124,500	1.33	1.17
13	Dream Home Realty, LLC (I001181)	3.0	223,000	74,333	1.33	0.70
14	Gateway Realty, Inc. (I000062)	3.0	146,500	48,833	1.33	0.46
15	Keaty Real Estate Company (I000932)	2.0	405,000	202,500	0.89	1.27
16	Majestic Realty & Investments LLC (I001173)	2.0	192,900	96,450	0.89	0.61
17	Southern Lifestyle Realty, LLC (I001043)	1.0	286,000	286,000	0.44	0.90
18	Non-Mbr Office/Seller (I90001)	1.0	165,000	165,000	0.44	0.52
19	Real Estate de Louisiane (I000040)	1.0	164,900	164,900	0.44	0.52
20	Your Southern Real Estate Co. (I001135)	1.0	150,000	150,000	0.44	0.47
21	NextHome Cutting Edge Realty (I001236)	1.0	140,000	140,000	0.44	0.44
22	Cachet Real Estate, LLC (I001111)	1.0	133,000	133,000	0.44	0.42
23	JL Real Estate, LLC (I001091)	1.0	119,000	119,000	0.44	0.37
24	Atlas Realty of Acadiana (I001119)	1.0	48,000	48,000	0.44	0.15
25	Realty of Acadiana, LLC (I001193)	1.0	29,900	29,900	0.44	0.09
26	Savvy Team Realty, LLC (I001123)	1.0	8,000	8,000	0.44	0.03
Totals:		225.0	31,820,715.00	141,425.40	100%	100%

Information is deemed to be reliable, but is not guaranteed. See [copyright notice](#).



Closed Single Family Listing or Selling Sides - Iberia Parish January – July 2018



Market Penetration Report By Companies and Offices

Listing or Selling Companies/Offices

Status: Sold

Search Parameters: Property type Residential; Parish of 'Iberia'.

As of Monday, August 6, 2018 3:44:40 PM

Date Range: 1/1/2018 to 7/31/2018

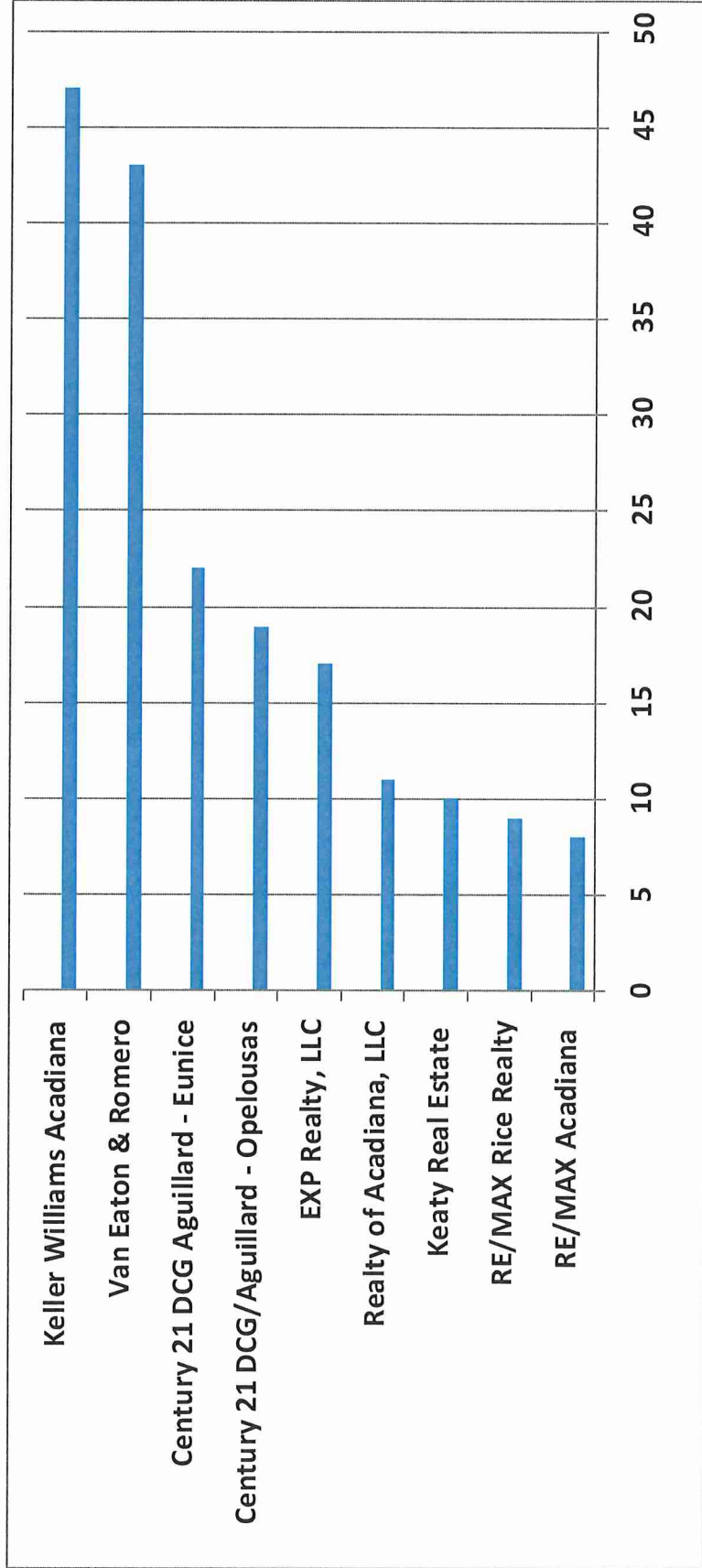
Number and Volume Calculated By Sides

Rank	Name	Sides	Volume	Average	% Total: Number	% Total: Volume
1	Keller Williams Realty Acadiana (I000906)	103.5	16,091,269	155,471	23.00	25.28
2	Van Eaton & Romero (I001163)	80.0	11,743,911	146,799	17.78	18.45
3	McGeeScott Realty (I001196)	79.0	13,234,850	167,530	17.56	20.80
4	EXP Realty, LLC (exprealty)	41.0	5,879,400	143,400	9.11	9.24
5	Caffery Real Estate, Inc. (I000915)	30.0	2,940,450	98,015	6.67	4.62
6	Cindy Herring Real Estate (I001038)	15.0	1,550,375	103,358	3.33	2.44
7	Dream Home Realty, LLC (I001181)	13.0	1,227,400	94,415	2.89	1.93
8	RE/MAX Acadiana (I000020)	12.0	1,575,975	131,331	2.67	2.48
9	District South Real Estate Co. (I001224)	11.5	1,411,400	122,730	2.56	2.22
10	James Real Estate (I000925)	11.0	2,233,000	203,000	2.44	3.51
11	Keaty Real Estate Company (I000932)	9.0	1,033,500	114,833	2.00	1.62
12	Brandon E. Breaux Real Estate (I000979)	7.0	778,100	111,157	1.56	1.22
13	Century 21 Action Realty (I001065)	5.0	813,400	162,680	1.11	1.28
14	New Investors Inc (I000935)	5.0	350,000	70,000	1.11	0.55
15	Better Homes, Ranches & Properties (I001016)	4.0	433,900	108,475	0.89	0.68
16	Majestic Realty & Investments LLC (I001173)	4.0	366,900	91,725	0.89	0.58
17	Gateway Realty, Inc. (I000062)	3.0	146,500	48,833	0.67	0.23
18	Realty of Acadiana, LLC (I001193)	2.0	59,800	29,900	0.44	0.09
19	Southern Lifestyle Realty, LLC (I001043)	1.0	286,000	286,000	0.22	0.45
20	1 Percent Lists (I001232)	1.0	200,000	200,000	0.22	0.31
21	Real Broker, LLC (I001229)	1.0	185,000	185,000	0.22	0.29
22	Non-Mbr Office/Seller (I90001)	1.0	165,000	165,000	0.22	0.26
23	Real Estate de Louisiane (I000040)	1.0	164,900	164,900	0.22	0.26
24	Your Southern Real Estate Co. (I001135)	1.0	150,000	150,000	0.22	0.24
25	NextHome Cutting Edge Realty (I001236)	1.0	140,000	140,000	0.22	0.22
26	Cachet Real Estate, LLC (I001111)	1.0	133,000	133,000	0.22	0.21
27	Goldie Locks Realty LLC (I001197)	1.0	129,900	129,900	0.22	0.20
28	JL Real Estate, LLC (I001091)	1.0	119,000	119,000	0.22	0.19
29	Atlas Realty of Acadiana (I001119)	1.0	48,000	48,000	0.22	0.08
30	Duncan Realty Professionals, LLC (I001217)	1.0	20,000	20,000	0.22	0.03
31	Frontline Real Estate Group (I001148)	1.0	17,500	17,500	0.22	0.03
32	Savvy Team Realty, LLC (I001123)	1.0	8,000	8,000	0.22	0.01
33	Thibodeaux Reed Realty, LLC (I001190)	1.0	5,000	5,000	0.22	0.01
Totals:		450.0	63,641,430.00	141,425.40	100%	100%

Information is deemed to be reliable, but is not guaranteed. See [copyright notice](#).



Closed Single Family Listing Sides – St. Landry Parish January – July 2018



Market Penetration Report By Companies and Offices

Listing Companies/Offices

Status: Sold

Search Parameters: Property type Residential; Parish of 'St Landry'.

As of Monday, August 6, 2018 3:46:45 PM

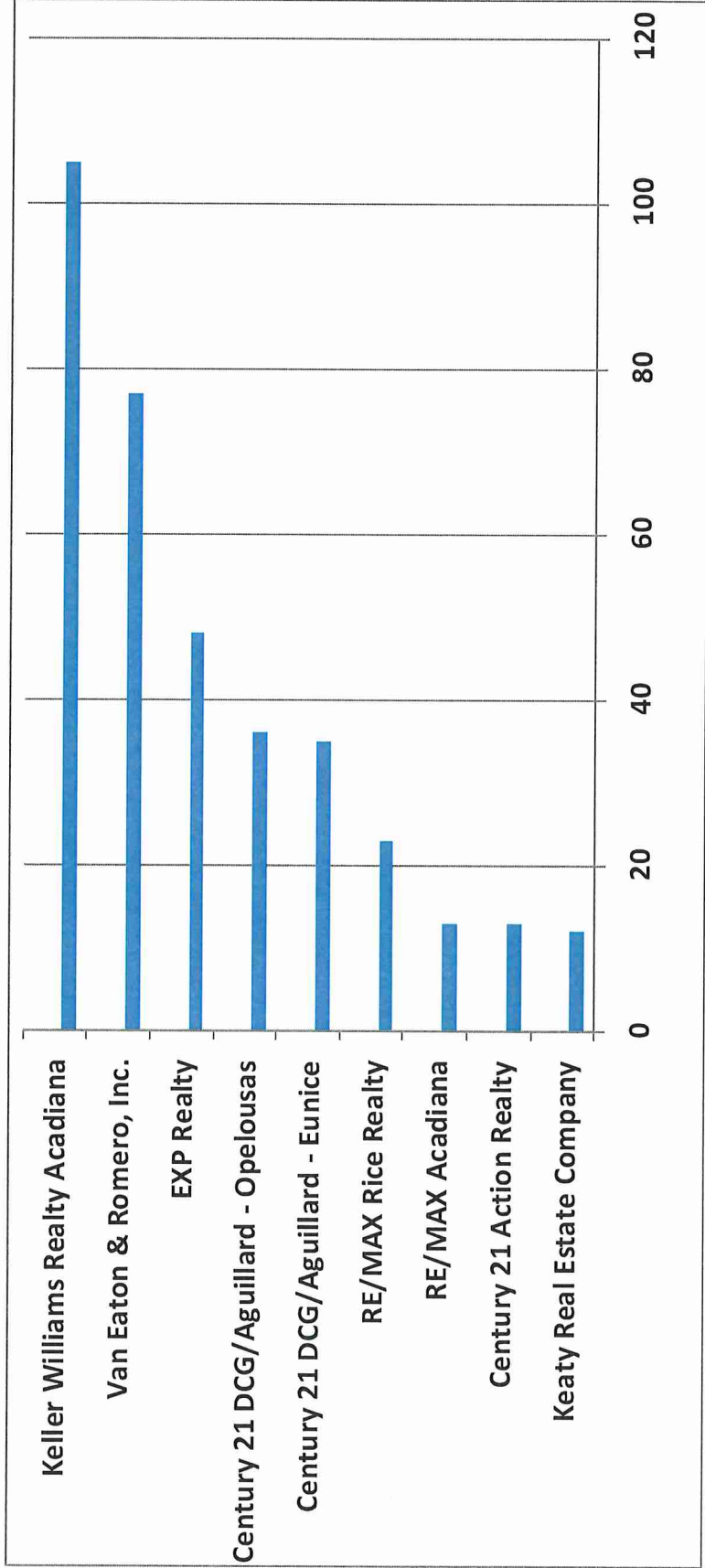
Date Range: 1/1/2018 to 7/31/2018

Number and Volume Calculated By Sides

Rank	Name	Sides	Volume	Average	% Total: Number	% Total: Volume
1	Keller Williams Realty Acadiana (I000906)	47.0	6,091,329	129,603	18.73	19.06
2	Van Eaton & Romero (I001163)	43.0	7,361,650	171,201	17.13	23.04
3	Century 21 DCG/Aguillard-Eunice (I001063)	22.0	1,838,801	83,582	8.76	5.75
4	Century 21 DCG/Aguillard-Opel (I000987)	19.0	2,141,550	112,713	7.57	6.70
5	EXP Realty, LLC (exprealty)	17.0	3,121,700	183,629	6.77	9.77
6	Realty of Acadiana, LLC (I001193)	11.0	492,751	44,796	4.38	1.54
7	Keaty Real Estate Company (I000932)	10.0	1,978,500	197,850	3.98	6.19
8	RE/MAX Rice Realty (I001103)	9.0	1,108,500	123,167	3.59	3.47
9	RE/MAX Acadiana (I000020)	8.0	1,299,000	162,375	3.19	4.07
10	Century 21 Action Realty (I001065)	8.0	784,404	98,051	3.19	2.45
11	Gauthier Real Estate, Inc. (I000036)	5.0	512,400	102,480	1.99	1.60
12	Cajun Real Estate (I000975)	5.0	343,600	68,720	1.99	1.08
13	Roberson Realty (I001122)	5.0	329,000	65,800	1.99	1.03
14	Robins Real Estate, LLC (I001120)	4.0	504,500	126,125	1.59	1.58
15	ReHive, LLC (I001228)	3.0	633,998	211,333	1.20	1.98
16	Mirian Real Estate (I000081)	3.0	361,000	120,333	1.20	1.13
17	Brandon E. Breaux Real Estate (I000979)	3.0	118,000	39,333	1.20	0.37
18	Gateway Realty, Inc. (I000062)	3.0	110,700	36,900	1.20	0.35
19	HUNCO Real Estate (I001141)	2.0	259,000	129,500	0.80	0.81
20	District South Real Estate Co. (I001224)	2.0	251,110	125,555	0.80	0.79
21	Magnolia Real Estate & Constru (I000080)	2.0	227,500	113,750	0.80	0.71
22	RealHome Services & Solutions (I001124)	2.0	83,242	41,621	0.80	0.26
23	McGinn Real Estate Agency (I000911)	2.0	81,500	40,750	0.80	0.26
24	Sam Robertson Real Estate Co (I000214)	2.0	66,000	33,000	0.80	0.21
25	Choice Realty (I000991)	1.0	310,000	310,000	0.40	0.97
26	Real Broker, LLC (I001229)	1.0	197,000	197,000	0.40	0.62
27	Non-Mbr Office/Seller (I90001)	1.0	185,000	185,000	0.40	0.58
28	M & R Properties (I000099)	1.0	172,998	172,998	0.40	0.54
29	Savvy Team Realty, LLC (I001123)	1.0	165,599	165,599	0.40	0.52
30	Southern Lifestyle Realty, LLC (I001043)	1.0	139,900	139,900	0.40	0.44
31	Goldie Locks Realty LLC (I001197)	1.0	139,900	139,900	0.40	0.44
32	Riverstone Realty LLC (I001025)	1.0	120,000	120,000	0.40	0.38
33	Cindy Herring Real Estate (I001038)	1.0	110,000	110,000	0.40	0.34
34	Atlas Realty of Acadiana (I001119)	1.0	105,000	105,000	0.40	0.33
35	Dream Home Realty, LLC (I001181)	1.0	85,000	85,000	0.40	0.27
36	Red Door Realty Acadiana (I001187)	1.0	82,900	82,900	0.40	0.26
37	Hargroder Real Estate Group (I001199)	1.0	24,000	24,000	0.40	0.08
38	Parish Realty Acadiana (I001178)	1.0	17,000	17,000	0.40	0.05
Totals:		251.0	31,954,032.26	127,306.90	100%	100%



**Closed Single Family Listing or Selling Sides -
St. Landry Parish
January – July 2018**



Market Penetration Report By Companies and Offices

Listing or Selling Companies/Offices

Status: Sold

Search Parameters: Property type Residential; Parish of 'St Landry'.

As of Monday, August 6, 2018 3:47:06 PM

Date Range: 1/1/2018 to 7/31/2018

Number and Volume Calculated By Sides

Rank	Name	Sides	Volume	Average	% Total: Number	% Total: Volume
1	Keller Williams Realty Acadiana (I000906)	104.5	13,481,876	129,013	20.82	21.10
2	Van Eaton & Romero (I001163)	77.0	12,731,700	165,347	15.34	19.92
3	EXP Realty, LLC (exprealty)	48.0	6,914,600	144,054	9.56	10.82
4	Century 21 DCG/Aguillard-Opel (I000987)	36.0	3,744,392	104,011	7.17	5.86
5	Century 21 DCG/Aguillard-Eunice (I001063)	35.0	3,081,601	88,046	6.97	4.82
6	RE/MAX Rice Realty (I001103)	23.0	2,667,400	115,974	4.58	4.17
7	RE/MAX Acadiana (I000020)	13.0	1,930,500	148,500	2.59	3.02
8	Century 21 Action Realty (I001065)	13.0	963,009	74,078	2.59	1.51
9	Keaty Real Estate Company (I000932)	12.0	2,786,500	232,208	2.39	4.36
10	Realty of Acadiana, LLC (I001193)	12.0	520,751	43,396	2.39	0.81
11	Roberson Realty (I001122)	10.0	759,800	75,980	1.99	1.19
12	Non-Mbr Office/Seller (I90001)	8.0	711,860	88,982	1.59	1.11
13	Gauthier Real Estate, Inc. (I000036)	7.0	649,900	92,843	1.39	1.02
14	Parish Realty Acadiana (I001178)	7.0	562,900	80,414	1.39	0.88
15	Cajun Real Estate (I000975)	7.0	531,600	75,943	1.39	0.83
16	District South Real Estate Co. (I001224)	6.0	831,110	138,518	1.20	1.30
17	Robins Real Estate, LLC (I001120)	5.0	909,500	181,900	1.00	1.42
18	Red Door Realty Acadiana (I001187)	5.0	543,800	108,760	1.00	0.85
19	HUNCO Real Estate (I001141)	4.0	656,999	164,250	0.80	1.03
20	Mirian Real Estate (I000081)	4.0	615,999	154,000	0.80	0.96
21	Brandon E. Breaux Real Estate (I000979)	4.0	161,000	40,250	0.80	0.25
22	Sam Robertson Real Estate Co (I000214)	4.0	131,500	32,875	0.80	0.21
23	McGinn Real Estate Agency (I000911)	3.5	132,250	37,786	0.70	0.21
24	Dwight W. Andrus Real Est, LLC (I000004)	3.0	840,000	280,000	0.60	1.31
25	ReHive, LLC (I001228)	3.0	633,998	211,333	0.60	0.99
26	Real Broker, LLC (I001229)	3.0	353,000	117,667	0.60	0.55
27	Guidry & Co. Real Estate, Inc. (I000109)	3.0	317,500	105,833	0.60	0.50
28	Better Homes, Ranches & Properties (I001016)	3.0	295,050	98,350	0.60	0.46
29	Dream Home Realty, LLC (I001181)	3.0	194,000	64,667	0.60	0.30
30	Gateway Realty, Inc. (I000062)	3.0	110,700	36,900	0.60	0.17
31	Hargroder Real Estate Group (I001199)	2.0	509,000	254,500	0.40	0.80
32	Christe Dailey Realty (I000917)	2.0	500,230	250,115	0.40	0.78
33	Goldie Locks Realty LLC (I001197)	2.0	414,900	207,450	0.40	0.65
34	NextHome Cutting Edge Realty (I001236)	2.0	398,000	199,000	0.40	0.62
35	Riverstone Realty LLC (I001025)	2.0	240,000	120,000	0.40	0.38
36	Magnolia Real Estate & Constru (I000080)	2.0	227,500	113,750	0.40	0.36
37	Cindy Herring Real Estate (I001038)	2.0	220,000	110,000	0.40	0.34
38	Atlas Realty of Acadiana (I001119)	2.0	190,000	95,000	0.40	0.30
39	RealHome Services & Solutions (I001124)	2.0	83,242	41,621	0.40	0.13
40	A.L.C. Real Estate (I000016)	1.0	318,000	318,000	0.20	0.50

Market Penetration/Saturation

41 Choice Realty (I000991)	1.0	310,000	310,000	0.20	0.49
42 PROREE, LLC (I001150)	1.0	220,000	220,000	0.20	0.34
43 Veterans Realty Group (I001145)	1.0	203,000	203,000	0.20	0.32
44 M & R Properties (I000099)	1.0	172,998	172,998	0.20	0.27
45 Savvy Team Realty, LLC (I001123)	1.0	165,599	165,599	0.20	0.26
46 Cachet Real Estate, LLC (I001111)	1.0	162,000	162,000	0.20	0.25
47 Engel & Voelkers Lafayette (I000944)	1.0	149,500	149,500	0.20	0.23
48 Southern Lifestyle Realty, LLC (I001043)	1.0	139,900	139,900	0.20	0.22
49 Frontline Real Estate Group (I001148)	1.0	130,000	130,000	0.20	0.20
50 Engel & Voelkers Lake Charles (I001134)	1.0	100,000	100,000	0.20	0.16
51 Rayne Realty Co, Inc (I000111)	1.0	95,000	95,000	0.20	0.15
52 Sky Universal Realty LLC (I001194)	1.0	82,000	82,000	0.20	0.13
53 Duncan Realty Professionals, LLC (I001217)	1.0	62,700	62,700	0.20	0.10
54 Majestic Realty & Investments LLC (I001173)	1.0	49,700	49,700	0.20	0.08
Totals:	502.0	63,908,064.52	127,306.90	100%	100%

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